

## AMERICAN BUSINESS BANK REPORTS RECORD QUARTERLY CORE LOAN GROWTH

Second Quarter Earnings of \$9.1 million increases 35% over Prior Year Quarter

## **Second Quarter 2021 Highlights**

- Total loans, excluding PPP loans, increased \$118 million or 8% over prior quarter
- Total PPP loans outstanding of \$386 million with \$9 million of net deferred processing fees
- Cost of average deposits of 0.06%, same as year to date
- Non-interest bearing demand deposits were 53% of total deposits
- Net interest income includes accelerated PPP fees of \$4 million on loan forgiveness
- Net Interest income increased, excluding accelerated PPP fees 6.1%, over prior year quarter
- Net income increased \$2 million or 35% over prior year quarter
- Nonperforming assets to total assets of 0.01%, excluding PPP loans
- Continued status as well-capitalized, the highest regulatory category
- Board of Directors declared a Stock Dividend of 10%, retroactively applied

Los Angeles, California, July 28, 2021. <u>AMERICAN BUSINESS BANK</u> (OTCQX: AMBZ) today reported net income of \$9.1 million or \$1.00 per fully diluted share for the second quarter of 2021 compared to \$8.9 million or \$0.99 per fully diluted share for the first quarter of 2021, an increase of 2%. For the quarter ended June 30, 2021 net income associated with the PPP program was \$4.3 million or \$0.47 per fully diluted share, an increase of 20% compared to \$3.6 million or \$0.39 per fully diluted share for the first quarter of 2021.

"The Bank realized exceptional loan growth in the second quarter of 2021 at a 30% annualized rate primarily from new relationships. Growth was diversified in owner and non-owner occupied commercial real estate and C&I loans across all of the regional offices. Business momentum remains strong new relationships join the Bank which will also drive core deposit growth. The Bank's level of demonstrated high service resonates with entrepreneurial owners coming out of the pandemic as larger banks struggle to deliver. Additional loan growth allows the net interest income to grow despite continued compression to the net interest margin in this low rate environment.

"ABB's high level of participation in the PPP program places the bank in the upper echelon in the entire U.S. as measured by PPP loans as a percentage of total loans. The timing of PPP loan forgiveness has met expectations, and income from the program has enabled ABB to step up our community support with planned funding of a small business grant program to benefit minority and women-owned businesses.

"Additionally, we remain true to our original value proposition and culture to help guide and bank the best small to middle market companies in Southern California. Our ability to not only be excellent bankers in all the traditional sense, of deposits and loans as well as consultants and stewards, delivers an unmatched banking relationship," said Leon Blankstein, ABB's President, CEO and Director.

Net interest income for the second quarter of 2021 was \$27.1 million, an 11% increase over the first quarter of 2021 as realized deferred fees on PPP loans increased by \$1.2 million driven by an increase in PPP loan forgiveness. Interest income on loans, excluding PPP loan income, increased by \$1.1 million in the second quarter of 2021 compared to the first quarter of 2021 as loans, excluding PPP loans, increased by an average of \$82 million. Additionally, during the second quarter of 2021, the Bank recovered \$342,000 of interest on a nonaccrual loan and a previously charged off loan. Interest income on the securities portfolio increased by \$504,000 in the second quarter of 2021 compared to the first quarter of 2021, as investment securities increased by an average of \$80 million. For the quarters ending June 30, 2021 and March 31, 2021, the cost of deposits was 0.06%. For the quarter ending June 30, 2021, there was no provision for loan losses as the economy continues to improve and the Bank received a recovery on a previously charged off loan. The allowance for loan losses as a percentage of loans, excluding PPP loans, was 1.40% at June 30, 2021.

Net income was \$18.0 million or \$1.98 per fully diluted share for the six months ended June 30, 2021, compared to \$11.6 million or \$1.30 per fully diluted share for the six months ended June 30, 2020. The increase was primarily due to \$6.9 million of accelerated realization of net deferred PPP processing fees on forgiven PPP loans, an increase in interest on investment securities of \$1.8 million as a result of an increase in investment securities and no provision for loan losses. This additional income was offset by a \$2 million nonrecurring legal settlement expense and a \$1.8 million increase in salary and bonus expense.

## Net Interest Margin

Net interest margin for the second quarter of 2021 was 3.00% compared to 2.92% in the first quarter of 2021 and 2.88% in the second quarter of 2020. Excluding the impact of PPP loans the net interest margin was 2.75% for the second quarter of 2021 and 2.82% for the first quarter of 2021. The recovery of interest on nonaccrual/charged off loans in the second quarter increased the net interest margin by 0.04% and the loan yield by 0.06%. Without the acceleration of fees on forgiveness, the yield on PPP loans was 1.46% for the second quarter of 2021. The decrease in the net interest margin excluding the impact of PPP loans compared to the prior year is due to a decline of the core loan yield to 4.12% offset by loan growth and an increase in investment securities. As of June 30, 2021, approximately 47% of the Bank's variable-rate loans are indexed to prime and 76% of these loans are at or above interest rate floors.

### Net Interest Income

Net interest income increased for the second quarter of 2021 compared to second quarter of 2020 by \$5.4 million, or 25%, and increased compared to the first quarter of 2021 by \$2.6 million, or 11%. This was primarily due to the accelerated realization of net deferred PPP processing fees as 40% and 18% of PPP loans originated in 2020 were forgiven in the second quarter of 2021 and the first quarter of 2021, respectively. The Bank received \$342,000 of interest on a payoff of a nonaccrual loan and in a full recovery of a charged off loan.

	As of or For the				As of or For the						
	Six Months Ended: Three Months					ths E	hs Ended:				
(Figures in \$000s, except per share amounts)	Ju	ne 2021	Jı	une 2020	June 2021		Ma	rch 2021			
PPP loans - first round, net	\$	152,827	\$	675,666	\$	152,827	\$	424,327			
PPP loans - second round, net		233,561		-		233,561		217,780			
PPP Total Loans, net	\$	386,388	\$	675,666	\$	386,388	\$	642,107			
1% Coupon Interest	\$	2,930	\$	1,381	\$	1,403	\$	1,527			
Amortized fees		1,288		1,613		620		668			
Accelerated fees		6,891		-		4,046		2,845			
Total PPP loan income	\$	11,109	\$	2,994	\$	6,069	\$	5,040			
Total PPP loan income after tax	\$	7,835	\$	2,117	\$	4,280	\$	3,555			
Total PPP loan income after tax per share - diluted	\$	0.86	\$	0.24	\$	0.47	\$	0.39			

As of July 8, 2021, approximately 79% of PPP loan balances originated in 2020 have been forgiven, approximately 9% of balances are in the forgiveness review or submission process and approximately 12% of balances have yet to apply for forgiveness.

On a year-to-date basis, net interest income was \$51.6 million for the six months ended June 30, 2021, compared to \$41.8 million for the same period a year ago. The increase of \$9.8 million or 24% is primarily due to the accelerated realization of net deferred PPP processing fees on forgiven PPP loans of \$6.9 million and an increase in interest on investment securities of \$1.8 million as a result of an increase in investment securities.

### Non Interest Income

Fluctuations in non-interest income between quarter and year-to-date are primarily due to Bank/Corporate owned life insurance (BOLI) income as a result of the decrease in the value of the policies that are invested in mutual funds. On a year-to-date basis, deposit fees increased \$252,000 from the period a year ago due to growth in commercial business customers and lower earnings credit.

## Non Interest Expense

For the second quarter of 2021, total non-interest expense increased \$2.5 million compared to the first quarter of 2021 and second quarter of 2020 primarily due to a \$2 million expense for settlement of a legal matter and an increase in bonus expense as a result of higher loan production. The efficiency ratio increased/decreased to 58% for the second quarter of 2021 compared to 54% for the first quarter of 2021 and 59% for the second quarter of 2020.

Full time equivalent employees at June 30, 2021 were 192 compared to 195 a year ago. Full time equivalent employees were 192 at March 31, 2021. The Bank has 35 relationship managers in seven offices, an increase over the year of five and the prior quarter of one. The higher mix of relationship managers to back office personnel is the result of technology implementations that continue in 2021.

On a year-to-date basis, non-interest expense for the six months ended June 30, 2021 increased \$4.4 million or 17% compared to the same period a year ago, due to the settlement of a legal matter, an increase in

salaries and bonus expense reflective of higher loan growth and PPP1 forgiveness with added expense for the deferred compensation plan (DCP) as a result of the market performance of DCP investment balances.

## **Balance Sheet**

Total assets increased \$27 million, or 1% from March 31, 2021 to \$3.7 billion. Total loans, excluding PPP loans, increased \$118 million, to \$1.7 billion from the first quarter of 2021 as CRE loans increased by \$56 million, C&I loan growth and line utilization increased by \$37 million and residential real estate loans increased by \$25 million. At June 30, 2021, the utilization rate for the Bank's commercial lines of credit was 27% compared to 24% at March 31, 2021. Investment securities increased by \$214 million from the first quarter of 2021 to \$1.3 billion. During the second quarter, the Bank designated \$73 million of municipal bonds from available-for-sale to held-to-maturity to reduce volatility to equity in a rising rate environment. The duration of the securities portfolio declined from 4.7 to 4.5 years from March 31, 2021 to June 30, 2021.

At June 30, 2021, the tangible common equity ratio was 7.0%; excluding PPP loans, the tangible common equity ratio was 7.9%.

On June 23, 2021, the Bank declared a ten percent stock dividend per common share to be payable on July 22, 2021 to shareholders of record at the close of business on June 23, 2021.

# **Asset Quality**

Non-performing assets declined to \$54,000 at June 30, 2021 from \$2.2 million at March 31, 2021, representing 0.01% of total assets (excluding PPP loans). The Bank continues to have no Other Real Estate Owned. Loans that were past due, criticized and classifieds represented 0.00%, 4.24%, and 0.68%, respectively of total loans at June 30, 2021 compared to 0.00%, 6.02%, and 0.98%, respectively of total loans at March 31, 2021 (excluding PPP loans in all periods). As of June 30, 2021, the Bank had total specific reserve of \$52,000 related to one \$214,000 impaired loan relationship. As of June 30, 2021, the allowance for loan losses totaled \$23.3 million, or 1.40% of total loans (excluding PPP loans); compared to 1.48% at March 31, 2021. All PPP loans are 100% guaranteed by the SBA and as such, no allowance for loan losses is allocated to these loans. The Bank is required to adopt CECL, or Current Expected Credit Loss, on January 1, 2023. During the second quarter of 2021, the Bank recorded no loan charge-offs and recoveries of \$395,000.

In response to the COVID-19 pandemic, the Bank established a loan payment deferment program to assist its customers who are experiencing short-term financial or operational problems. As of June 30, 2021, there were no loans on a loan payment deferment program. As of March 31, 2021, there were five loans with a total principal balance of \$11.2 million (0.5% of total loans) on a loan payment deferment program subsequently all have made their payments.

#### ABOUT AMERICAN BUSINESS BANK

American Business Bank, headquartered in downtown Los Angeles, offers a wide range of financial services to the business marketplace. Clients include wholesalers, manufacturers, service businesses, professionals and non-profits. American Business Bank has six Loan Production Offices in strategic locations including: North Orange County in Anaheim, Orange County in Irvine, South Bay in Torrance, San Fernando Valley in Woodland Hills, Riverside County in Corona and Inland Empire in Ontario.

#### FORWARD LOOKING STATEMENTS

This communication contains certain forward-looking information about American Business Bank that is intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. Such statements include future financial and operating results, expectations, intentions and other statements that are not historical facts. Such statements are based on information available at the time of this communication and are based on current beliefs and expectations of the Bank's management and are subject to significant risks, uncertainties and contingencies, many of which are beyond our control. Actual results may differ materially from those set forth in the forward-looking statements due to a variety of factors, including various risk factors. We are under no obligation (and expressly disclaim any such obligation) to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

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Figures in \$000, except share and per share amounts

## **BALANCE SHEETS (unaudited)**

	June 2021	March 2021	December 2020	June 2020
Assets:	2021	2021	2020	2020
Cash and Due from Banks	\$ 74,242	\$ 38,637	\$ 44,334	\$ 68,072
Interest Earning Deposits in Other Financial Institutions	269,596	350,354	201,719	232,770
<u>Investment Securities:</u>				
US Agencies	210,849	218,794	228,102	240,012
Mortgage Backed Securities	577,726	407,651	419,393	313,119
State and Municipals	213,729	270,161	279,045	133,128
US Treasuries	-	-	-	10,081
Corporate Bonds	10,966	8,848	12,725	19,502
Securities Available-for-Sale, at Fair Value	1,013,270	905,454	939,265	715,842
State and Municipals Securities Held-to-Maturity, at Amortized Cost	255,953	151,041	143,229	86,289
Federal Home Loan Bank Stock, at Cost	11,779	10,864	10,864	10,864
Total Investment Securities	1,281,002	1,067,359	1,093,358	812,995
Loans Receivable:	1 102 (12	1 127 102	1.005.011	1 005 655
Commercial Real Estate	1,193,612	1,137,493	1,095,811	1,007,655
Commercial and Industrial	364,019	327,519	333,021	370,786
SBA Payroll Protection Program	386,388	642,107	551,190	675,666
Residential Real Estate	105,711	80,686	76,483	71,112
Installment and Other	4,261	4,212	4,405	6,039
Total Loans Receivable	2,053,991	2,192,017	2,060,910	2,131,258
Allowance for Loan Losses	(23,341)	(22,946)	(22,931)	(22,399)
Loans Receivable, Net	2,030,650	2,169,071	2,037,979	2,108,859
Furniture, Equipment and Leasehold Improvements, Net	7,074	7,472	7,857	8,520
Bank/Corporate Owned Life Insurance	28,325	28,070	27,738	26,651
Other Assets	41,440	44,247	41,277	37,396
Total Assets	\$3,732,329	\$3,705,210	\$3,454,262	\$3,295,263
<u>Liabilities:</u>				
Non-Interest Bearing Demand Deposits	\$1,830,832	\$ 1,855,756	\$1,686,091	\$1,684,662
Interest Bearing Transaction Accounts	257,726	260,610	258,950	204,133
Money Market and Savings Deposits	1,311,603	1,270,228	1,191,591	1,100,191
Certificates of Deposit	34,543	34,267	35,778	35,713
Total Deposits	3,434,704	3,420,861	3,172,410	3,024,699
Federal Home Loan Bank Advances / Other Borrowings	-	-	-	-
Other Liabilities	35,031	36,265	34,014	43,206
Total Liabilities	\$3,469,735	\$3,457,126	\$3,206,424	\$3,067,905
Chambaldon Foreston				
Shareholders' Equity:	Ø 200 004	0 166056	0 166262	0 167.022
Common Stock	\$ 200,904	\$ 166,956	\$ 166,263	\$ 165,032
Retained Earnings	60,337	84,473	75,557	58,359
Accumulated Other Comprehensive Income / (Loss)	1,353	(3,345)	6,018	3,967
Total Shareholders' Equity	\$ 262,594	\$ 248,084	\$ 247,838	\$ 227,358
Total Liabilities and Shareholders' Equity	\$3,732,329	\$3,705,210	\$3,454,262	\$3,295,263
Standby Letters of Credit	\$ 33,184	\$ 32,115	\$ 33,469	\$ 37,259
Per Share Information:				
Common Shares Outstanding	8,799,072	8,775,324	8,736,605	8,694,516
Book Value Per Share	\$ 29.84	\$ 28.27	\$ 28.37	\$ 26.15
Tangible Book Value Per Share	\$ 29.84	\$ 28.27	\$ 28.37	\$ 26.15

st All per share amounts and number of shares outstanding have the 10% stock dividend retroactively applied

Figures in \$000, except share and per share amounts

# **INCOME STATEMENTS (unaudited)**

		For t	e months e	ended:				
		June 2021	-	March 2021		June 2020		
Interest Income:								
Interest and Fees on Loans	\$	22,861	\$	20,774	\$	19,169		
Interest on Investment Securities		4,626		4,122		3,084		
Interest on Interest Earning Deposits								
in Other Financial Institutions		99		66		93		
Total Interest Income		27,586		24,962	22,346			
Interest Expense:								
Interest on Interest Bearing Transaction Accounts		40		41		37		
Interest on Money Market and Savings Deposits		426		414		538		
Interest on Certificates of Deposits		12		14		28		
Interest on Federal Home Loan Bank Advances								
and Other Borrowings		-		-		-		
Total Interest Expense		478		469		603		
Net Interest Income		27,108		24,493		21,743		
Provision for Loan Losses		-		-		680		
Net Interest Income after Provision for Loan Losses		27,108		24,493		21,063		
Non-Interest Income:								
Deposit Fees		763		745		640		
International Fees		260		263		244		
Gain (Loss) on Sale of Investment Securities, Net	-			(15)		(184)		
Gain on Sale of SBA Loans, Net		-		-		- 0.50		
Bank/Corporate Owned Life Insurance Income (Expense)				332	953			
Other Total Non-Interest Income		192 1,470		202 1,527		143 1,796		
Total Non-interest income		1,470		1,327		1,790		
Non-Interest Expense:								
Salaries and Employee Benefits		10,231		9,663		9,384		
Occupancy and Equipment		1,151	1,146			953		
Professional Services		1,560	1,703			1,627		
Promotion Expenses		297	222			267		
Other Tatal New Johnson Francisco		3,226		1,200		1,693		
Total Non-Interest Expense		16,465		13,934		13,924		
Earnings before income taxes		12,113		12,086		8,935		
Income Tax Expense		3,054		3,170		2,200		
NET INCOME	\$	9,059	\$	8,916	\$	6,735		
Add back:								
After-Tax Gain (Loss) on Sale of Investment Securities, Net Core Net Income	\$ \$	9,059	\$ \$	11 8,927	\$ \$	139 6,874		
Per Share Information:								
Earnings Per Share - Basic	\$	1.01	\$	1.00	\$	0.76		
Earnings Per Share - Diluted	\$	1.00	\$	0.99	\$	0.76		
Core Earnings Per Share - Diluted	\$	1.00	\$	0.99	\$	0.77		
<u> </u>	•		•		<b>4</b> 0.77			
Weighted Average Shares - Basic	8,	961,797	8,	921,941	8,850,734			
Weighted Average Shares - Diluted	9.	095,569	9,	033,128	8.	907,089		
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<sup>\*</sup> All per share amounts and number of shares outstanding have the 10% stock dividend retroactively applied

Figures in \$000, except share and per share amounts

# **INCOME STATEMENTS (unaudited)**

	For the six months ended				
		June		June	
Interest Income:		2021		2020	
Interest income:  Interest and Fees on Loans	\$	43,635	\$	36,464	
Interest on Investment Securities	Ψ	8,748	Ψ	6,997	
Interest on Interest Earning Deposits		0,7.0		0,227	
in Other Financial Institutions		165		147	
Total Interest Income		52,548		43,608	
Interest Expense:					
Interest on Interest Bearing Transaction Accounts		81		141	
Interest on Money Market and Savings Deposits		840		1,505	
Interest on Certificates of Deposits		26		69	
Interest on Federal Home Loan Bank Advances					
and Other Borrowings		-		131	
Total Interest Expense		947		1,846	
Net Interest Income		51,601		41,762	
Provision for Loan Losses		-		2,114	
Net Interest Income after Provision for Loan Losses		51,601		39,648	
Non-Interest Income:					
Deposit Fees		1,507		1,255	
International Fees		523		527	
Gain (Loss) on Sale of Investment Securities, Net		(15)		(137)	
Gain on Sale of SBA Loans, Net		-		19	
Bank/Corporate Owned Life Insurance Income (Expense)		587		203	
Other		394		341	
Total Non-Interest Income		2,996		2,208	
Non-Interest Expense:					
Salaries and Employee Benefits		19,893		17,603	
Occupancy and Equipment		2,297		1,873	
Professional Services		3,263		3,108	
Promotion Expenses		519		633	
Other		4,426		2,755	
Total Non-Interest Expense		30,398		25,972	
Earnings before income taxes		24,199		15,884	
Income Tax Expense		6,224		4,310	
NET INCOME	\$	17,975	\$	11,574	
Add back:				100	
After-Tax Gain (Loss) on Sale of Investment Securities, Net Core Net Income	\$ \$	11 17.986	\$ \$	100 11,674	
Core recenteding	Ψ	17,700	Ψ	11,074	
Per Share Information: Earnings Per Share - Basic	\$	2.01	\$	1.31	
Earnings Fer Share - Dasic	Þ	2.01	Ф	1.31	
Earnings Per Share - Diluted	\$	1.98	\$	1.30	
Core Earnings Per Share - Diluted	\$	1.98	\$	1.31	
Weighted Average Shares - Basic	8	,941,869	8	,845,307	
Weighted Average Shares - Diluted	9,064,349 8,920				

<sup>\*</sup> All per share amounts and number of shares outstanding have the 10% stock dividend retroactively applied

Figures in \$000

# QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

	For the three months ended:									
		June 2021			March 2021					
	Average	Interest	Average	Average	verage Interest					
	Balance	Inc/Exp	Yield/Rate	Balance	Inc/Exp	Yield/Rate				
Interest Earning Assets:		•			•					
Interest Earning Deposits in Other Financial Institutions	\$ 329,324	\$ 99	0.12%	\$ 216,373	\$ 66	0.12%				
Investment Securities:										
US Agencies	216,143	383	0.71%	225,144	408	0.72%				
Mortgage Backed Securities	466,148	1,565	1.34%	398,884	1,229	1.23%				
State and Municipals	435,608	2,394	2.20%	414,773	2,267	2.19%				
US Treasuries	-	-	0.00%	-	-	0.00%				
Corporate Bonds	10,085	82	3.25%	10,273	82	3.20%				
Securities Available-for-Sale and Held-to-Maturity	1,127,984	4,424	1.57%	1,049,074	3,986	1.52%				
Federal Home Loan Bank Stock	11,628	202	6.95%	10,864	136	5.01%				
Total Investment Securities	1,139,612	4,626	1.62%	1,059,938	4,122	1.56%				
Loans Receivable:					ŕ					
Commercial Real Estate	1,163,231	11,944	4.12%	1,105,890	11,463	4.20%				
Commercial and Industrial	340,067	3,921	4.62%	330,778	3,462	4.24%				
SBA Payroll Protection Program	555,338	6,069	4.38%	609,638	5,040	3.35%				
Residential Real Estate	93,126	889	3.83%	78,034	758	3.94%				
Installment and Other	5,613	38	2.75%	4,957	51	4.15%				
Total Loans Receivable	2,157,375	22,861	4.25%	2,129,297	20,774	3.96%				
Total Interest Earning Assets	\$ 3,626,311	\$ 27,586	3.01%	\$ 3,405,608	\$ 24,962	2.93%				
Liabilities:										
Non-Interest Bearing Demand Deposits	1,871,930	_	0.00%	1,730,626	-	0.00%				
Interest Bearing Transaction Accounts	267,490	40	0.06%	255,416	41	0.07%				
Money Market and Savings Deposits	1,278,436	426	0.13%	1,223,414	414	0.14%				
Certificates of Deposit	34,446	12	0.14%	34,865	14	0.16%				
Total Deposits	3,452,302	478	0.06%	3,244,321	469	0.06%				
Federal Home Loan Bank Advances / Other Borrowings	7	-	0.37%	-	-	0.00%				
Total Interest Bearing Deposits and Borrowings	1,580,379	478	0.12%	1,513,695	469	0.13%				
Total Deposits and Borrowings	\$ 3,452,309	\$ 478	0.06%	\$ 3,244,321	\$ 469	0.06%				
Net Interest Income		\$ 27,108			\$ 24,493					
Net Interest Rate Spread			2.95%	=		2.87%				
Net Interest Margin		•	3.00%		•	2.92%				
Net Interest Margin, excluding SBA PPP		:	2.75%			2.82%				

Figures in \$000

# QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

Net		For the three months ended:									
Interest Earning Assets   Interest Earning Deposits in Other Financial Institutions   \$329,324   \$99   \$0.12%   \$264,722   \$93   \$0.14%   \$1.000   \$0.12%   \$0.12%   \$0.12%   \$0.12%   \$0.14%			June 2021			June 2020	June 2020				
Investment Securities:		Average	Interest	Average	Average	Interest	Average				
Interest Earning Deposits in Other Financial Institutions   \$329,324   \$99   0.12%   \$264,722   \$93   0.14%		Balance	Inc/Exp	Yield/Rate	Balance	Inc/Exp	Yield/Rate				
Investment Securities:   US Agencies   216,143   383   0.71%   260,033   270   0.41%     Mortgage Backed Securities   466,148   1.565   1.34%   271,173   1.434   2.12%     State and Municipals   435,608   2.394   2.20%   174,950   1.196   2.73%     US Treasuries   1.10,085   8.2   3.25%   19,908   147   2.95%     Corporate Bonds   10,085   8.2   3.25%   19,908   147   2.95%     Securities Available-for-Sale and Held-to-Maturity   1.127,984   4.424   1.57%   736,082   3.084   1.68%     Federal Home Loan Bank Stock   11,628   202   6.95%   10,753   - 0.00%     Total Investment Securities   1,139,612   4,626   1.62%   746,835   3.084   1.68%     Commercial Real Estate   1,163,231   11,944   4.12%   1.003,318   11,031   4.22%     Commercial and Industrial   340,067   3.921   4.62%   402,179   4.380   4.38%     SBA Payroll Protection Program   555,338   6,069   4.38%   539,535   2.994   2.23%     Residential Real Estate   93,126   889   3.83%   70,984   705   4.00%     Installment and Other   5,613   38   2.75%   5,037   59   4.75%     Total Loans Receivable   2,157,375   22,861   4.25%   2,021,053   19,169   3.81%     Total Loans Receivable   2,157,375   22,861   4.25%   2,021,053   19,169   3.81%     Total Interest Bearing Demand Deposits   1,871,930   - 0.00%   1,624,250   - 0.00%     Interest Bearing Demand Deposits   1,871,930   - 0.00%   2,021,053   19,169   3.81%     Total Loans Receivable   2,157,375   22,861   4.25%   2,021,053   19,169   3.81%     Total Loans Receivable   3,446   12   0,14%   35,614   28   0,31%     Money Market and Savings Deposits   1,871,930   - 0.00%   2,885,95   603   0,08%     Federal Home Loan Bank Advances / Other Borrowings   1,580,379   478   0,06%   2,885,95   603   0,08%     Federal Home Loan Bank Advances / Other Borrowings   1,580,379   478   0,06%   2,885,95   603   0,08%     Federal Home Loan Bank Advances / Other Borrowings   1,580,379   478   0,06%   5,2885,95   603   0,08%     Federal Home Loan Bank Advances / Other Borrowings   1,580,379   478   0,06%   5,2885,95   60											
US Agencies	Interest Earning Deposits in Other Financial Institutions	\$ 329,324	\$ 99	0.12%	\$ 264,722	\$ 93	0.14%				
Mortgage Backed Securities	Investment Securities:										
State and Municipals		216,143	383	0.71%	260,033	270	0.41%				
US Treasuries	Mortgage Backed Securities	466,148	1,565	1.34%	271,173	1,434	2.12%				
Corporate Bonds	State and Municipals	435,608	2,394	2.20%	174,950	1,196	2.73%				
Securities Available-for-Sale and Held-to-Maturity   1,127,984   4,424   1,57%   736,082   3,084   1,68%   Federal Home Loan Bank Stock   11,628   202   6,95%   10,753   - 0,00%   1,00%   Total Investment Securities   1,139,612   4,626   1,62%   746,835   3,084   1,65%   Loans Receivable:	US Treasuries	-	_	0.00%	10,018	37					
Securities Available-for-Sale and Held-to-Maturity   1,127,984   4,424   1,57%   736,082   3,084   1,68%   Federal Home Loan Bank Stock   11,628   202   6,95%   10,753   - 0,00%   1,00%   Total Investment Securities   1,139,612   4,626   1,62%   746,835   3,084   1,65%   Loans Receivable:	Corporate Bonds	10,085	82	3.25%	19,908	147	2.95%				
Total Investment Securities	Securities Available-for-Sale and Held-to-Maturity	1,127,984	4,424		736,082	3,084					
Total Investment Securities	Federal Home Loan Bank Stock	11,628	202	6.95%	10,753	-	0.00%				
Commercial Real Estate		1,139,612	4,626	1.62%	746,835		1.65%				
Commercial and Industrial   340,067   3,921   4.62%   402,179   4,380   4.38%   SBA Payroll Protection Program   555,338   6,069   4.38%   539,535   2,994   2.23%   Residential Real Estate   93,126   889   3.83%   70,984   705   4,00%   Installment and Other   5,613   38   2.75%   5,037   59   4.75%   Total Loans Receivable   2,157,375   22,861   4.25%   2,021,053   19,169   3.81%   7	Loans Receivable:										
SBA Payroll Protection Program         555,338         6,069         4.38%         539,535         2,994         2.23%           Residential Real Estate         93,126         889         3.83%         70,984         705         4.00%           Installment and Other         5,613         38         2,75%         5,037         59         4,75%           Total Loans Receivable         2,157,375         22,861         4,25%         2,021,053         19,169         3,81%           Total Interest Earning Assets         3,626,311         \$ 27,586         3.01%         \$ 3,032,610         \$ 22,346         2,91%           Liabilities:         Non-Interest Bearing Demand Deposits         1,871,930         -         0.00%         1,624,250         -         0.00%           Interest Bearing Transaction Accounts         267,490         40         0.06%         201,439         37         0.07%           Money Market and Savings Deposits         1,278,436         426         0.13%         1,027,292         538         0.21%           Certificates of Deposit         3,452,302         478         0.06%         2,888,595         603         0.08%           Federal Home Loan Bank Advances / Other Borrowings         7         -         0.37%	Commercial Real Estate	1,163,231	11,944	4.12%	1,003,318	11,031	4.42%				
Residential Real Estate	Commercial and Industrial	340,067	3,921	4.62%	402,179	4,380	4.38%				
Installment and Other		555,338	6,069	4.38%	539,535	2,994	2.23%				
Total Loans Receivable   2,157,375   22,861   4.25%   2,021,053   19,169   3.81%     Total Interest Earning Assets   \$3,626,311   \$27,586   3.01%   \$3,032,610   \$22,346   2.91%     Liabilities:   Non-Interest Bearing Demand Deposits   1,871,930   - 0.00%   1,624,250   - 0.00%     Interest Bearing Transaction Accounts   267,490   40   0.06%   201,439   37   0.07%     Money Market and Savings Deposits   1,278,436   426   0.13%   1,027,292   538   0.21%     Certificates of Deposit   34,446   12   0.14%   35,614   28   0.31%     Total Deposits   3,452,302   478   0.06%   2,888,595   603   0.08%     Total Interest Bearing Deposits and Borrowings   1,580,379   478   0.12%   1,264,345   603   0.19%     Total Deposits and Borrowings   1,580,379   478   0.12%   1,264,345   603   0.19%     Total Deposits and Borrowings   3,452,309   478   0.06%   2,888,595   603   0.08%     Net Interest Income   \$27,108   2.95%   3.00%   \$2,888,595   603   0.08%     Net Interest Rate Spread   2.95%   3.00%   2.888,595   3.008%   3.008%     Net Interest Margin   2.88%   3.00%   3	Residential Real Estate	93,126	889	3.83%	70,984	705	4.00%				
Total Loans Receivable   2,157,375   22,861   4.25%   2,021,053   19,169   3.81%     Total Interest Earning Assets   \$3,626,311   \$27,586   3.01%   \$3,032,610   \$22,346   2.91%     Liabilities:	Installment and Other	5,613	38	2.75%	5,037	59	4.75%				
Liabilities:         Non-Interest Bearing Demand Deposits       1,871,930       -       0.00%       1,624,250       -       0.00%         Interest Bearing Transaction Accounts       267,490       40       0.06%       201,439       37       0.07%         Money Market and Savings Deposits       1,278,436       426       0.13%       1,027,292       538       0.21%         Certificates of Deposit       34,446       12       0.14%       35,614       28       0.31%         Total Deposits       3,452,302       478       0.06%       2,888,595       603       0.08%         Federal Home Loan Bank Advances / Other Borrowings       7       -       0.37%       -       -       0.00%         Total Interest Bearing Deposits and Borrowings       1,580,379       478       0.12%       1,264,345       603       0.19%         Total Deposits and Borrowings       \$ 3,452,309       \$ 478       0.06%       \$ 2,888,595       603       0.08%         Net Interest Income       \$ 27,108       \$ 2,888,595       603       0.08%         Net Interest Margin       2.95%       \$ 21,743       2.83%	Total Loans Receivable	2,157,375	22,861		2,021,053	19,169	3.81%				
Non-Interest Bearing Demand Deposits	Total Interest Earning Assets	\$ 3,626,311	\$ 27,586	3.01%	\$ 3,032,610	\$ 22,346	2.91%				
Non-Interest Bearing Demand Deposits	Liabilities:										
Interest Bearing Transaction Accounts       267,490       40       0.06%       201,439       37       0.07%         Money Market and Savings Deposits       1,278,436       426       0.13%       1,027,292       538       0.21%         Certificates of Deposit       34,446       12       0.14%       35,614       28       0.31%         Total Deposits       3,452,302       478       0.06%       2,888,595       603       0.08%         Federal Home Loan Bank Advances / Other Borrowings       7       -       0.37%       -       -       0.00%         Total Interest Bearing Deposits and Borrowings       1,580,379       478       0.12%       1,264,345       603       0.19%         Total Deposits and Borrowings       3,452,309       478       0.06%       2,888,595       603       0.08%         Net Interest Income       \$ 27,108       \$ 2,888,595       603       0.08%         Net Interest Rate Spread       2.95%       \$ 21,743       2.83%         Net Interest Margin       300%       2.88%		1.871.930	_	0.00%	1.624.250	_	0.00%				
Money Market and Savings Deposits         1,278,436         426         0.13%         1,027,292         538         0.21%           Certificates of Deposit         34,446         12         0.14%         35,614         28         0.31%           Total Deposits         3,452,302         478         0.06%         2,888,595         603         0.08%           Federal Home Loan Bank Advances / Other Borrowings         7         -         0.37%         -         -         0.00%           Total Interest Bearing Deposits and Borrowings         1,580,379         478         0.12%         1,264,345         603         0.19%           Total Deposits and Borrowings         3,452,309         478         0.06%         2,888,595         603         0.08%           Net Interest Income         \$ 27,108         2.95%         \$ 21,743         2.83%           Net Interest Margin         2.95%         2.95%         2.88%         2.88%			40		, ,	37					
Certificates of Deposit         34,446         12         0.14%         35,614         28         0.31%           Total Deposits         3,452,302         478         0.06%         2,888,595         603         0.08%           Federal Home Loan Bank Advances / Other Borrowings         7         -         0.37%         -         -         0.00%           Total Interest Bearing Deposits and Borrowings         1,580,379         478         0.12%         1,264,345         603         0.19%           Total Deposits and Borrowings         3,452,309         478         0.06%         \$2,888,595         603         0.08%           Net Interest Income         \$27,108         \$2,95%         \$21,743         2.83%           Net Interest Rate Spread         2.95%         2.88%         2.88%           Net Interest Margin         3.00%         2.88%		,	426								
Total Deposits         3,452,302         478         0.06%         2,888,595         603         0.08%           Federal Home Loan Bank Advances / Other Borrowings         7         -         0.37%         -         -         0.00%           Total Interest Bearing Deposits and Borrowings         1,580,379         478         0.12%         1,264,345         603         0.19%           Total Deposits and Borrowings         3,452,309         478         0.06%         \$2,888,595         \$603         0.08%           Net Interest Income         \$27,108         \$2,95%         \$21,743         2.83%           Net Interest Rate Spread         2.95%         2.88%         2.88%           Net Interest Margin         3.00%         2.88%		, ,			, ,		0.31%				
Federal Home Loan Bank Advances / Other Borrowings         7         -         0.37%         -         -         0.00%           Total Interest Bearing Deposits and Borrowings         1,580,379         478         0.12%         1,264,345         603         0.19%           Total Deposits and Borrowings         3,452,309         478         0.06%         2,888,595         603         0.08%           Net Interest Income Net Interest Rate Spread Net Interest Margin         2.95%         2.95%         2.83%           Net Interest Margin         3.00%         2.88%											
Total Deposits and Borrowings         \$ 3,452,309         \$ 478         0.06%         \$ 2,888,595         \$ 603         0.08%           Net Interest Income         \$ 27,108         \$ 21,743         \$ 21,743         \$ 2.83%           Net Interest Margin         \$ 3,00%         \$ 2.88%	Federal Home Loan Bank Advances / Other Borrowings	7			-	-					
Total Deposits and Borrowings         \$ 3,452,309         \$ 478         0.06%         \$ 2,888,595         \$ 603         0.08%           Net Interest Income         \$ 27,108         \$ 21,743         \$ 21,743         \$ 2.83%           Net Interest Margin         \$ 3,00%         \$ 2.88%         \$ 2.88%	Total Interest Bearing Deposits and Borrowings	1,580,379	478	0.12%	1,264,345	603	0.19%				
Net Interest Rate Spread         2.95%         2.83%           Net Interest Margin         3.00%         2.88%	Total Deposits and Borrowings	\$ 3,452,309	\$ 478		\$ 2,888,595	\$ 603					
Net Interest Rate Spread $2.95\%$ $2.83\%$ Net Interest Margin $3.00\%$ $2.88\%$	Net Interest Income		\$ 27.108			\$ 21.743					
210070	Net Interest Rate Spread		- 27,100	2.95%	=	- 21,710	2.83%				
210070	Net Interest Margin			3.00%		:	2.88%				
Net Interest Margin, excluding SBA PPP 2.75% 3.02%	Net Interest Margin, excluding SBA PPP					•					

# YEAR-TO-DATE AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

	For the six months ended:									
		June 2021			June 2020	June 2020				
	Average	Interest	Average	Average	· ·					
	Balance	Inc/Exp	Yield/Rate	Balance	Inc/Exp	Yield/Rate				
Interest Earning Assets:										
Interest Earning Deposits with Other Financial Institutions	\$ 273,160	\$ 165	0.12%	\$ 146,139	\$ 147	0.20%				
Investment Securities:										
US Agencies	220,619	790	0.72%	268,943	946	0.70%				
Mortgage Backed Securities	432,702	2,794	1.29%	279,234	3,177	2.28%				
State and Municipals	425,248	4,662	2.19%	169,050	2,317	2.74%				
US Treasuries	-	´-	0.00%	10,022	74	1.48%				
Corporate Bonds	10,179	164	3.23%	19,928	297	2.98%				
Securities Available-for-Sale and Held-to-Maturity	1,088,748	8,410	1.54%	747,177	6,811	1.82%				
Federal Home Loan Bank Stock	11,248	338	6.01%	10,554	186	3.52%				
Total Investment Securities	1,099,996	8,748	1.59%	757,731	6,997	1.85%				
Loans Receivable:		,		ĺ	,					
Commercial Real Estate	1,134,719	23,405	4.16%	1,004,366	22,374	4.48%				
Commercial and Industrial	335,448	7.383	4.44%	419,181	9,404	4.51%				
SBA Payroll Protection Program	582,338	11,110	3.85%	269,767	2,994	2.23%				
Residential Real Estate	85,622	1,648	3.88%	73,643	1.592	4.35%				
Installment and Other	5,287	89	3.40%	5,343	100	3.76%				
Total Loans Receivable	2,143,414	43,635	4.11%	1,772,300	36,464	4.14%				
Total Interest Earning Assets	\$ 3,516,570	\$ 52,548	2.97%	\$ 2,676,170	\$ 43,608	3.22%				
Liabilities:										
Non-Interest Bearing Demand Deposits	1,801,668	-	0.00%	1,364,422	_	0.00%				
Interest Bearing Transaction Accounts	261,487	81	0.06%	201,845	141	0.14%				
Money Market and Savings Deposits	1,251,077	840	0.14%	917,213	1,505	0.33%				
Certificates of Deposit	34 654	26	0.15%	36,020	69	0.39%				
Total Deposits	3,348,886	947	0.06%	2,519,500	1,715	0.14%				
Federal Home Loan Bank Advances / Other Borrowings	4	-	0.37%	15,857	131	1.66%				
Total Interest Bearing Deposits and Borrowings	1,547,222	947	0.12%	1,170,935	1,846	0.32%				
Total Deposits and Borrowings	\$ 3,348,890	\$ 947	0.06%	\$ 2,535,357	\$ 1,846	0.15%				
Net Interest Income		\$ 51.601			\$ 41,762					
Net Interest Rate Spread		<del>-</del>	2.91%		1,,02	3.07%				
Net Interest Margin			2.96%		:	3.14%				
Net Interest Margin, excluding SBA PPP			2.78%		;	3.24%				
<i>5</i> , <i>6</i>			2.7070		•	J.2 1/0				

Figures in \$000

# SUPPLEMENTAL DATA (unaudited)

		June 2021	ľ	March 2021	De	ecember 2020		June 2020
Performance Ratios:								,
Quarterly:								
Return on Average Assets (ROAA)		0.97%		1.01%		1.08%		0.86%
Core Return on Average Assets (ROAA)		0.97%		1.01%		1.08%		0.87%
Return on Average Equity (ROAE)		14.21%		14.32%		15.57%		12.14%
Core Return on Average Equity (ROAE)		14.21%		14.34%		15.57%		12.39%
Efficiency Ratio		57.61%		53.52%		53.70%		58.70%
Year-to-Date								
Return on Average Assets (ROAA)		0.99%		1.01%		0.93%		0.83%
Core Return on Average Assets (ROAA)		0.99%		1.01%		0.93%		0.84%
Return on Average Equity (ROAE)		14.26%		14.32%		12.70%		10.68%
Core Return on Average Equity (ROAE)		14.27%		14.34%		12.76%		10.77%
Efficiency Ratio		55.66%		53.52%		56.40%		58.88%
Core Efficiency Ratio		55.66%		53.52%		56.40%		58.88%
Capital Adequacy:								
Total Risk Based Capital Ratio		14.26%		14.85%		14.65%		14.64%
Common Equity Tier 1 Capital Ratio		13.01%		13.60%		13.40%		13.38%
Tier 1 Risk Based Capital Ratio		13.01%		13.60%		13.40%		13.38%
Tier 1 Leverage Ratio		6.98%		7.13%		6.98%		7.10%
Tangible Common Equity / Tangible Assets		7.04%		6.70%		7.17%		6.90%
Asset Quality Overview								
Non-Performing Loans	\$	54	\$	2,172	\$	2,405	\$	2,601
Loans 90+ Days Past Due and Still Accruing		_		-		-		-
Total Non-Performing Loans		54		2,172		2,405		2,601
Restructured Loans		214		216		218		223
Other Real Estate Owned		-		-		-		-
ALLL / Loans Receivable		1.14%		1.05%		1.11%		1.05%
Non-Performing Loans / Total Loans Receivable *		0.01%		0.11%		0.13%		0.13%
Non-Performing Loans / Total Loans Receivable *, excluding PPP **		0.02%		0.15%		0.17%		0.19%
Non-Performing Assets / Total Assets *		0.01%		0.06%		0.08%		0.09%
Non-Performing Assets / Total Assets *, excluding PPP **		0.01%		0.08%		0.09%		0.11%
Net Charge-Offs (Recoveries) quarterly	\$	(395)	\$	(16)	\$	(21)	\$	168
Net Charge-Offs (Recoveries) year-to-date	\$	(411)	\$	(16)	\$	457	\$	538
Net Charge-Offs (Recoveries) year-to-date / Average	Ψ	-0.02%	Ψ	0.00%	Ψ	0.02%	Ψ	0.03%
Loans Receivable		0.0270		0.0070		0.0270		0.0570

Includes non-accrual loans, accruing loans past due 90+ days and Troubled Debt Restructurings (TDRs).
 \*\* SBA Paycheck Protection Program (PPP)