

AMERICAN BUSINESS BANK REPORTS RECORD QUARTERLY INCOME

Third Quarter Earnings of \$11.5 million increases 46% over Prior Year Quarter

Third Quarter 2021 Highlights

- Total loans, excluding PPP loans, increased \$103 million or 6% over prior quarter
- Total PPP loans outstanding of \$188 million with \$5 million of net deferred processing fees
- Cost of average deposits of 0.05%, a decline of 0.02% over prior year quarter
- Non-interest bearing demand deposits were 53% of total deposits
- Net interest income includes accelerated PPP fees of \$3.6 million on loan forgiveness
- Net interest income increased, excluding accelerated PPP fees, 4.0% over prior year quarter
- Net income increased \$3.7 million or 46% over prior year quarter
- Nonperforming assets to total assets of 0.01%, excluding PPP loans
- Continued status as well-capitalized, the highest regulatory category
- Opened new loan production office in Long Beach, California

Los Angeles, California, October 28, 2021. <u>AMERICAN BUSINESS BANK</u> (OTCQX: AMBZ) today reported net income of \$11.5 million or \$1.29 per fully diluted share for the third quarter of 2021 compared to \$9.1 million or \$1.00 per fully diluted share for the second quarter of 2021, an increase of 27%. For the quarter ended September 30, 2021 net income associated with the PPP program was \$3.3 million or \$0.37 per fully diluted share, a decrease of 23% compared to \$4.3 million or \$0.47 per fully diluted share for the second quarter of 2021.

"The third quarter of 2021 was characterized by significant core loan and deposit growth, increased net interest income, tangible book value growth and continued strong credit quality. We are pleased with our results as we near \$4 billion in assets, going above and beyond for our business customers.

"The Bank experienced significant core loan growth, excluding PPP loans, of 23% on an annualized basis in the third quarter of 2021, including growth in its commercial real estate and commercial and industrial lending portfolios. Growth was particularly strong in the commercial loan portfolio due to new customer relationships and an increase in line of credit utilization. This double digit growth is following last quarter's record core loan growth. We are confident that we can continue to grow loans given our robust loan pipeline and diversified production efforts across all our regional offices.

"Net interest income increased by \$0.9 million in the third quarter of 2021, excluding PPP accelerated fees, compared to the prior year quarter primarily due to core loan growth. This demonstrates that our strategy of providing market leading service to businesses continues to resonate in the market with prospective customers as new relationships join the Bank to replace PPP loans. Especially noteworthy this quarter was the increase in the net interest margin, excluding accelerated PPP fees and second quarter non-recurring interest benefits. The balance sheet remains asset sensitive which should allow net interest income and net interest margin to benefit from future increases in interest rates.

"Our grant program to benefit minority and women-owned businesses started in September with educational business classes sponsored by the Bank with additional grant money to be disbursed later this year.

"We are focused on taking advantage of market opportunities to prudently deploy excess liquidity into core loan relationships supplemented by investment securities while remaining cognizant of the potential impact of changes to interest rates," commented Leon Blankstein, ABB's President, CEO, and Director.

For the quarter ending September 30, 2021, net interest income was \$27.9 million, a 3% increase over the second quarter of 2021 as interest income on the securities portfolio increased by \$1.1 million as the securities portfolio increased by an average of \$217 million. Interest income on core loans increased by \$1 million in the third quarter of 2021 compared to the second quarter of 2021 as core loans increased by an average of \$112 million. Interest income on PPP loans decreased by \$1.4 million in the third quarter of 2021 compared to the second quarter of 2021 as PPP loans and associated fees declined. For the quarter ending September 30, 2021, the cost of deposits was 0.05% representing a decrease of 0.01% compared to the quarter ending June 30, 2021.

For the quarter ending September 30, 2021, the provision for loan losses was \$468,000. The allowance for loan losses as a percentage of loans, excluding PPP loans, was 1.33% at September 30, 2021.

For the nine months ending September 30, 2021, net income was \$29.5 million or \$3.27 per fully diluted share, compared to \$19.5 million or \$2.18 per fully diluted share for the nine months ended September 30, 2020. The increase was primarily due to \$10.5 million of acceleration of net deferred PPP processing fees on forgiven PPP loans and a \$3.4 million increase in interest on investment securities. This additional income was offset by a \$2 million nonrecurring legal settlement and a \$2 million increase in salary and bonus expenses.

Net Interest Margin

Net interest margin for the third quarter of 2021 was 2.94% compared to 3.00% in the second quarter of 2021 and 2.89% in the third quarter of 2020. Excluding the impact of PPP loans, the net interest margin was 2.64% for the third quarter of 2021 and 2.75% for the second quarter of 2021. Without the acceleration of fees on forgiveness, the yield on PPP loans was 1.54% for the third quarter of 2021. The recovery of interest on nonaccrual/charged off loans in the second quarter benefitted that quarter's net interest margin by 0.04% and the loan yield by 0.06%. As of September 30, 2021, approximately 46% of the Bank's variable-rate loans are indexed to prime and 79% of these loans are at or above interest rate floors.

Net Interest Income

For the quarter ending September 30, 2021, net interest income increased by \$750,000, or 3%, compared to the second quarter of 2021 and \$4.5 million, or 19%, compared to the quarter ending September 30, 2020. This was primarily due to growth in core loans and investment securities supplemented by the accelerated realization of net deferred PPP processing fees.

		As of or Nine Mon			As of or For the Three Months Ended:					
(Figures in \$000s, except per share amounts)		September 2021		September 2020		eptember 2021		June 2021		
PPP loans - first round, net	\$	18,741	\$	688,336	\$	18,741	\$	152,827		
PPP loans - second round, net		169,564		_		169,564		233,561		
PPP Total Loans, net	\$	188,305	\$	688,336	\$	188,305	\$	386,388		
1% Coupon Interest	\$	3,669	\$	3,141	\$	738	\$	1,403		
Amortized fees		1,671		3,691		382		620		
Accelerated fees		10,471				3,580		4,046		
Total PPP loan income	\$	15,811	\$	6,832	\$	4,700	\$	6,069		
Total PPP loan income after tax	\$	11,151	\$	4,830	\$	3,315	\$	4,280		
Total PPP loan income after tax per share - diluted	\$	1.24	\$	0.54	\$	0.37	\$	0.47		

As of September 30, 2021, approximately 96% of PPP loans originated in 2020 and 30% of PPP loans originated in 2021 have been forgiven. Of the remaining PPP loans originated in 2020 and 2021, approximately 6% are in the forgiveness review or submission process.

For the nine months ended September 30, 2021, net interest income was \$79.5 million compared to \$65.1 million for the same period a year ago. The increase of \$14.3 million, or 22%, is primarily due to the acceleration of \$10.5 million of net deferred PPP processing fees and a \$3.4 million increase in interest on investment securities.

Non Interest Income

The increases in non-interest income for the quarter and year-to-date periods are primarily due to deposit fees as a result of new commercial business customers and lower earnings credit. On a year-to-date basis, Bank/Corporate owned life insurance (BOLI) income increased by \$241,000 as a result of the increase in the value of the policies that are invested in mutual funds.

Non Interest Expense

For the quarter ending September 30, 2021, total non-interest expense decreased \$3.1 million compared to the prior quarter primarily due to a \$2 million legal settlement and higher bonus expenses tied to loan production that were recorded in the second quarter. Total non-interest expense decreased by \$271,000 in the third quarter of 2021 compared to the third quarter of 2020 reflecting reimbursed legal fees of \$257,000 in the third quarter of 2021. The efficiency ratio, excluding PPP accelerated fees, decreased to 52% for the third quarter compared to 67% for the second quarter of 2021 and 55% for the third quarter of 2020.

There were 202 full time equivalent employees at September 30, 2021 compared to 193 a year ago and 192 at June 30, 2021. The Bank has 37 relationship managers in eight offices representing an increase of five from a year ago and two from the prior quarter. Other increases in FTE are primarily to support the growing loan portfolio.

For the nine months ending September 30, 2021, non-interest expense increased \$4.2 million or 10.5% compared to the same period a year ago primarily due to the \$2 million legal settlement and higher bonus expenses tied to loan production and PPP1 forgiveness that were recorded in the first half of the year.

Balance Sheet

From June 30, 2021 to September 30, 2021, total assets increased \$171 million, or 5%, total deposits increased \$156 million, or 5% and total loans, excluding PPP loans, increased \$103 million, or 6%. During the third quarter of 2021, CRE loans, primarily owner-occupied, increased by \$67 million, C&I loans benefitting from higher line utilization increased by \$26 million and residential real estate loans increased by \$9 million. At September 30, 2021, the utilization rate for the Bank's commercial lines of credit was 29% compared to 27% at June 30, 2021. Investment securities increased by \$232 million from the second quarter of 2021 to \$1.5 billion. As of September 30, 2021, the duration of the securities portfolio declined to 4.4 years.

At September 30, 2021, the tangible common equity ratio was 7.0%; excluding PPP loans, the tangible common equity ratio was 7.36%.

Asset Quality

The following table presents asset quality overview as of the dates indicated:

		ember 30, 2021	ine 30, 2021	Increase (Decrease)		
(Figures in \$000s)	'					
Non-performing assets (NPA)	\$	349	\$ 268	\$	81	
Loans 90+ Days Past Due and Still Accruing			_		-	
Total NPA	\$	349	\$ 268	\$	81	
NPA as a % of total assets, excluding PPP		0.01%	0.01%			
Past Due as a % of total Loans, excluding PPP		0.06%	0.00%			
Criticized as a % of total Loans, excluding PPP		3.64%	4.24%			
Classified as a % of total Loans, excluding PPP		0.14%	0.68%			

As of September 30, 2021, the Bank had total specific reserve of \$11,000 related to one \$350,000 impaired SBA loan relationship.

The following table represents the allowance for loan losses as of and for the dates and periods indicated:

	Sep	tember 30, 2021	June 30, 2021		
(Figures in \$000s)					
Beginning Balance	\$	23,341	\$	22,946	
Charge-offs		(278)		-	
Recoveries		19		395	
Net (charge-offs) / recoveries	\$	(259)	\$	395	
Provision		468		_	
Ending Balance	\$	23,550	\$	23,341	
Allowance as a % of total assets, excluding PPP		1.33%		1.40%	

All PPP loans are 100% guaranteed by the SBA and as such, no allowance for loan losses is allocated to these loans. The Bank is required to adopt CECL, or Current Expected Credit Loss, on January 1, 2023. During the third quarter of 2021, the Bank recorded loan charge-offs with the largest related to the prior quarter TDR. There are no loans on a loan payment deferment program.

ABOUT AMERICAN BUSINESS BANK

American Business Bank, headquartered in downtown Los Angeles, offers a wide range of financial services to the business marketplace. Clients include wholesalers, manufacturers, service businesses, professionals and non-profits. American Business Bank has seven Loan Production Offices in strategic locations including: North Orange County in Anaheim, Orange County in Irvine, South Bay in Torrance, San Fernando Valley in Woodland Hills, Riverside County in Corona, Inland Empire in Ontario and LA Coastal in Long Beach.

FORWARD LOOKING STATEMENTS

This communication contains certain forward-looking information about American Business Bank that is intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. Such statements include future financial and operating results, expectations, intentions and other statements that are not historical facts. Such statements are based on information available at the time of this communication and are based on current beliefs and expectations of the Bank's management and are subject to significant risks, uncertainties and contingencies, many of which are beyond our control. Actual results may differ materially from those set forth in the forward-looking statements due to a variety of factors, including various risk factors. We are under no obligation (and expressly disclaim any such obligation) to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

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 $Figures\ in\ \$000,\ except\ share\ and\ per\ share\ amounts$

BALANCE SHEETS (unaudited)

		September 2021		June 2021	December 2020		September 2020	
Assets:								
Cash and Due from Banks	\$	77,145	\$	74,242	\$	44,334	\$	69,786
Interest Earning Deposits in Other Financial Institutions		301,265		269,596		201,719		64,660
Investment Securities:								
US Agencies		198,886		210,849		228,102		230,637
Mortgage Backed Securities		771,601		577,726		419,393		359,974
State and Municipals		233,630		213,729		279,045		243,933
US Treasuries		-		-		-		10,044
Corporate Bonds		12,966		10,966		12,725		12,480
Securities Available-for-Sale, at Fair Value		1,217,083		1,013,270		939,265		857,068
State and Municipals Securities Held-to-Maturity, at Amortized Cost		284,166		255,953		143,229		91,717
Federal Home Loan Bank Stock, at Cost		11,779		11,779		10,864		10,864
Total Investment Securities		1,513,028		1,281,002		1,093,358		959,649
Loans Receivable:		1 260 007		1 102 (12		1 005 011		1 047 100
Commercial Real Estate		1,260,887		1,193,612		1,095,811		1,047,100
Commercial and Industrial		389,683		364,019		333,021		362,258
SBA Payroll Protection Program		188,305		386,388 105,711		551,190		688,336
Residential Real Estate Installment and Other		115,349		,-		76,483		74,170
Total Loans Receivable		4,738		4,261 2,053,991		4,405		4,131
Allowance for Loan Losses		1,958,962 (23,550)		(23,341)		2,060,910 (22,931)		2,175,995
Loans Receivable, Net		1,935,412		2,030,650		2,037,979		(22,910) 2,153,085
Furniture, Equipment and Leasehold Improvements, Net		6,750		7,074		2,037,979 7,857		2,133,083 8,145
Bank/Corporate Owned Life Insurance		28,543		28,325		27,738		27,013
Other Assets		40,709		41,440		41,277		39,041
Total Assets	\$	3,902,852	\$	3,732,329	\$	3,454,262	\$	3,321,379
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<u>Liabilities:</u> Non-Interest Bearing Demand Deposits	\$	1,919,131	\$	1,830,832	\$	1,686,091	\$	1,658,673
Interest Bearing Transaction Accounts	Ф	261,887	Ф	257,726	Ф	258,950	Φ	228,585
Money Market and Savings Deposits		1,371,834		1,311,603		1,191,591		1,124,329
Certificates of Deposit		38,040		34,543		35,778		36,981
Total Deposits		3,590,892		3,434,704		3,172,410		3,048,568
Federal Home Loan Bank Advances / Other Borrowings		5,570,672		5,454,704		5,172,410		3,040,300
Other Liabilities		38,436		35,031		34,014		36,822
Total Liabilities	\$	3,629,328	\$	3,469,735	\$	3,206,424	\$	3,085,390
Total Elabilities	Ψ	5,027,520	Ψ	5,405,755	Ψ	3,200,424	Ψ	2,003,270
Shareholders' Equity:								
Common Stock	\$	201,625	\$	200,904	\$	166,263	\$	165,789
Retained Earnings		71,858		60,337		75,557		66,233
Accumulated Other Comprehensive Income / (Loss)		41		1,353		6,018		3,967
Total Shareholders' Equity	\$	273,524	\$	262,594	\$	247,838	\$	235,989
Total Liabilities and Shareholders' Equity	\$	3,902,852	\$	3,732,329	\$	3,454,262	\$	3,321,379
Standby Letters of Credit	\$	33,935	\$	33,184	\$	33,469	\$	35,131
Per Share Information:								
Common Shares Outstanding		8,817,409		8,799,072		8,736,605		8,719,516
Book Value Per Share	\$	31.02	\$	29.84	\$	28.37	\$	27.06
Tangible Book Value Per Share	\$	31.02	\$	29.84	\$	28.37	\$	27.06

^{*} All per share amounts and number of shares outstanding have been retroactively applied for the 10% stock dividend

Figures in \$000, except share and per share amounts

INCOME STATEMENTS (unaudited)

2.00.122 0.1112.120 (4.1114.104)	For the three months ended:									
	Se	eptember 2021		June 2021	September 2020					
Interest Income:		-		-						
Interest and Fees on Loans	\$	22,437	\$	22,861	\$	19,793				
Interest on Investment Securities		5,711		4,626		4,048				
Interest on Interest Earning Deposits										
in Other Financial Institutions		162		99		71				
Total Interest Income		28,310		27,586		23,912				
Interest Expense:										
Interest on Interest Bearing Transaction Accounts		38		40		41				
Interest on Money Market and Savings Deposits		403		426		499				
Interest on Certificates of Deposits		11		12		21				
Interest on Federal Home Loan Bank Advances										
and Other Borrowings		- 4.50		-		-				
Total Interest Expense		452		478		561				
Net Interest Income		27,858		27,108		23,351				
Provision for Loan Losses		468		-		450				
Net Interest Income after Provision for Loan Losses		27,390		27,108		22,901				
Non-Interest Income:										
Deposit Fees		895		763		677				
International Fees		330		260		237				
Gain (Loss) on Sale of Investment Securities, Net		-		-		(32)				
Gain on Sale of SBA Loans, Net		-		-		-				
Bank/Corporate Owned Life Insurance Income (Expense)		218		255		361				
Other Total Non-Interest Income		248 1,691		192 1,470		191 1,434				
Non-Interest Expense:										
Salaries and Employee Benefits		9,515		10,231		9,494				
Occupancy and Equipment		1,135		1,151		966				
Professional Services		1,318		1,560		1,663				
Promotion Expenses		415		297		197				
Other		983		3,226		1,317				
Total Non-Interest Expense		13,366		16,465		13,637				
Earnings before income taxes		15,715		12,113		10,698				
Income Tax Expense		4,190		3,054		2,824				
NET INCOME	\$	11,525	\$	9,059	\$	7,874				
Add back:										
After-Tax Gain (Loss) on Sale of Investment Securities, Net	\$	-	\$	-	\$	23				
Core Net Income	\$	11,525	\$	9,059	\$	7,897				
Per Share Information:										
Earnings Per Share - Basic	\$	1.31	\$	1.01	\$	0.89				
Earnings Per Share - Diluted	\$	1.29	\$	1.00	\$	0.88				
Core Earnings Per Share - Diluted	\$	1.29	\$	1.00	\$	0.89				
Weighted Average Shares - Basic		8,790,001		8,961,797		8,877,658				
Weighted Average Shares - Diluted		8,920,789		9,095,569		8,920,436				

^{*} All per share amounts and number of shares outstanding have been retroactively applied for the 10% stock dividend

Figures in \$000, except share and per share amounts

INCOME STATEMENTS (unaudited)

		For the nine months ended:				
	S	eptember	September			
		2021		2020		
Interest Income:						
Interest and Fees on Loans	\$	66,071	\$	56,257		
Interest on Investment Securities		14,459		11,045		
Interest on Interest Earning Deposits		227		217		
in Other Financial Institutions		327		217		
Total Interest Income		80,857		67,519		
Interest Expense:						
Interest on Interest Bearing Transaction Accounts		119		182		
Interest on Money Market and Savings Deposits		1,243		2,004		
Interest on Certificates of Deposits		36		90		
Interest on Federal Home Loan Bank Advances				101		
and Other Borrowings		1 200		131		
Total Interest Expense		1,398		2,407		
Net Interest Income		79,459		65,112		
Provision for Loan Losses		468		2,564		
Net Interest Income after Provision for Loan Losses		78,991		62,548		
Non-Interest Income:						
Deposit Fees		2,402		1,932		
International Fees		853		763		
Gain (Loss) on Sale of Investment Securities, Net		(15)		(168)		
Gain on Sale of SBA Loans, Net		-		19		
Bank/Corporate Owned Life Insurance Income (Expense)		805		564		
Other		642		532		
Total Non-Interest Income		4,687		3,642		
Non-Interest Expense:						
Salaries and Employee Benefits		29,408		27,097		
Occupancy and Equipment		3,432		2,839		
Professional Services		4,581		4,771		
Promotion Expenses		934		830		
Other		5,409		4,071		
Total Non-Interest Expense		43,764		39,608		
Earnings before income taxes		39,914		26,582		
Income Tax Expense		10,414		7,134		
NET INCOME	\$	29,500	\$	19,448		
Add back:		23,000	Ψ	17,		
After-Tax Gain (Loss) on Sale of Investment Securities, Net	\$	11	\$	123		
Core Net Income	\$	29,511	\$	19,571		
Por Shara Information						
Per Share Information: Earnings Per Share - Basic	\$	3.32	\$	2.20		
g	Ψ	3.52	Ψ	2.20		
Earnings Per Share - Diluted	\$	3.27	\$	2.18		
Core Earnings Per Share - Diluted	\$	3.27	\$	2.19		
Weighted Average Shares - Basic		8,891,246		8,856,091		
weighted Average Shares - Dasie		0,071,240		0,030,091		
Weighted Average Shares - Diluted		9,016,495		8,920,705		

^{*} All per share amounts and number of shares outstanding have been retroactively applied for the 10% stock dividend

QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

	For the three months ended:											
		5	Sept	ember 2021			June 2021					
		Average Balance		Interest Inc/Exp	Average Yield/Rate		Average Balance		Interest Inc/Exp	Average Yield/Rate		
Interest Earning Assets:				F					. <u>.</u>			
Interest Earning Deposits in Other Financial Institutions	\$	404,686	\$	162	0.16%	\$	329,324	\$	99	0.12%		
Investment Securities:												
US Agencies		205,251		341	0.66%		216,143		383	0.71%		
Mortgage Backed Securities		646,607		2,514	1.56%		466,148		1,565	1.34%		
State and Municipals		481,594		2,561	2.13%		435,608		2,394	2.20%		
US Treasuries		_		-	0.00%		-		-	0.00%		
Corporate Bonds		11,395		118	4.15%		10,085		82	3.25%		
Securities Available-for-Sale and Held-to-Maturity		1,344,847		5,534	1.65%		1,127,984		4,424	1.57%		
Federal Home Loan Bank Stock		11,779		177	6.01%		11,628		202	6.95%		
Total Investment Securities		1,356,626		5,711	1.68%		1,139,612		4,626	1.62%		
Loans Receivable:												
Commercial Real Estate		1,219,958		12,664	4.12%		1,163,231		11,944	4.12%		
Commercial and Industrial		379,774		3,979	4.16%		340,067		3,921	4.62%		
SBA Payroll Protection Program		287,736		4,700	6.48%		555,338		6,069	4.38%		
Residential Real Estate		109,682		1,034	3.74%		93,126		889	3.83%		
Installment and Other		5,063		60	4.67%		5,613		38	2.75%		
Total Loans Receivable		2,002,213		22,437	4.45%		2,157,375		22,861	4.25%		
Total Interest Earning Assets	\$	3,763,525	\$	28,310	2.94%	\$	3,626,311	\$	27,586	3.01%		
Liabilities:												
Non-Interest Bearing Demand Deposits		1,956,996		-	0.00%		1,871,930		-	0.00%		
Interest Bearing Transaction Accounts		261,017		38	0.06%		267,490		40	0.06%		
Money Market and Savings Deposits		1,323,828		403	0.12%		1,278,436		426	0.13%		
Certificates of Deposit		36,425		11	0.12%		34,446		12	0.14%		
Total Deposits		3,578,266		452	0.05%		3,452,302		478	0.06%		
Federal Home Loan Bank Advances / Other Borrowings		-		-	0.00%		7		-	0.37%		
Total Interest Bearing Deposits and Borrowings		1,621,270		452	0.11%		1,580,379		478	0.12%		
Total Deposits and Borrowings	\$	3,578,266	\$	452	0.05%	\$	3,452,309	\$	478	0.06%		
Net Interest Income			\$	27,858				\$	27,108			
Net Interest Rate Spread			_		2.89%					2.95%		
Net Interest Margin				=	2.94%				=	3.00%		
Net Interest Margin, excluding SBA PPP				=	2.64%				=	2.75%		
1.00 Interest Margin, excluding DDA 111				=	2.0170				=	2.7370		

Net Interest Margin, excluding SBA PPP

Figures in \$000

QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

				For the three	months	ended:				
	 S	Sept	ember 2021		September 2020					
	Average Balance		Interest Inc/Exp	Average Yield/Rate		Average Balance		nterest nc/Exp	Average Yield/Rate	
Interest Earning Assets:										
Interest Earning Deposits in Other Financial Institutions	\$ 404,686	\$	162	0.16%	\$	191,948	\$	71	0.15%	
Investment Securities:										
US Agencies	205,251		341	0.66%		237,419		429	0.72%	
Mortgage Backed Securities	646,607		2,514	1.56%		325,904		1,541	1.89%	
State and Municipals	481,594		2,561	2.13%		271,133		1,700	2.51%	
US Treasuries	-		-	0.00%		10,011		37	1.46%	
Corporate Bonds	11,395		118	4.15%		16,479		126	3.07%	
Securities Available-for-Sale and Held-to-Maturity	1,344,847		5,534	1.65%		860,946		3,833	1.78%	
Federal Home Loan Bank Stock	11,779		177	6.01%		10,864		215	7.90%	
Total Investment Securities	1,356,626		5,711	1.68%		871,810		4,048	1.86%	
Loans Receivable:										
Commercial Real Estate	1,219,958		12,664	4.12%		1,026,594		11,179	4.33%	
Commercial and Industrial	379,774		3,979	4.16%		364,750		3,987	4.35%	
SBA Payroll Protection Program	287,736		4,700	6.48%		683,495		3,837	2.23%	
Residential Real Estate	109,682		1,034	3.74%		73,291		734	3.98%	
Installment and Other	5,063		60	4.67%		4,817		56	4.65%	
Total Loans Receivable	2,002,213		22,437	4.45%		2,152,947		19,793	3.66%	
Total Interest Earning Assets	\$ 3,763,525	\$	28,310	2.94%	\$	3,216,705	\$	23,912	2.91%	
Liabilities:										
Non-Interest Bearing Demand Deposits	1,956,996		_	0.00%		1,675,885		_	0.00%	
Interest Bearing Transaction Accounts	261,017		38	0.06%		215,041		41	0.08%	
Money Market and Savings Deposits	1,323,828		403	0.12%		1,132,664		499	0.18%	
Certificates of Deposit	36,425		11	0.12%		36,848		21	0.23%	
Total Deposits	 3,578,266		452	0.05%		3,060,438		561	0.07%	
Federal Home Loan Bank Advances / Other Borrowings	-		-	0.00%		-		-	0.00%	
Total Interest Bearing Deposits and Borrowings	1,621,270		452	0.11%		1,384,553		561	0.16%	
Total Deposits and Borrowings	\$ 3,578,266	\$	452	0.05%	\$	3,060,438	\$	561	0.07%	
N. J. J.	-		25.050		-	-	Φ.			
Net Interest Income		\$	27,858	2 000/			\$	23,351	2.6404	
Net Interest Rate Spread			=	2.89%				=	2.84%	
Net Interest Margin			_	2.94%					2.89%	

2.64%

3.06%

Figures in \$000

YEAR-TO-DATE AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

Part		For the nine months ended:											
Related Harming Deposits in Other Financial Institutions \$ 317,484 \$ 327 \$ 0.14% \$ 161,520 \$ 217 \$ 0.18%		-	5	Sept	tember 2021		September 2020						
Related Harming Deposits in Other Financial Institutions \$ 317,484 \$ 327 \$ 0.14% \$ 161,520 \$ 217 \$ 0.18%		-	Average		Interest	Average		Average		Interest	Average		
Interest Earning Deposits in Other Financial Institutions \$ 317,484 \$ 327 0.14% \$ 161,520 \$ 217 0.18%					Inc/Exp	Yield/Rate		Balance	I	Inc/Exp	Yield/Rate		
Investment Securities: US Agencies 215,440			217.404	ф	227	0.1.40/		161.520	ф	217	0.100/		
US Agencies	Interest Earning Deposits in Other Financial Institutions	\$	317,484	\$	327	0.14%	\$	161,520	\$	217	0.18%		
Mortgage Backed Securities	Investment Securities:												
State and Municipals	US Agencies		215,440		1,131	0.70%		258,359		1,376	0.71%		
US Treasuries	Mortgage Backed Securities		504,787		5,308	1.40%		294,904		4,718	2.13%		
Corporate Bonds	State and Municipals		444,236		7,223	2.17%		203,326		4,018	2.63%		
Securities Available-for-Sale and Held-to-Maturity 1,175,051 13,944 1.58% 785,377 10,645 1.81% Federal Home Loan Bank Stock 11,427 515 6.01% 10,658 400 5.01% 10.618 10,658 400 5.01% 1.85% 1.	US Treasuries		_		_	0.00%		10,018		110	1.47%		
Federal Home Loan Bank Stock	Corporate Bonds		10,588		282	3.56%		18,770		423	3.00%		
Total Investment Securities	Securities Available-for-Sale and Held-to-Maturity		1,175,051		13,944	1.58%		785,377		10,645	1.81%		
Loans Receivable: Commercial Real Estate	Federal Home Loan Bank Stock		11,427		515	6.01%		10,658		400	5.01%		
Commercial Real Estate	Total Investment Securities		1,186,478		14,459	1.62%		796,035		11,045	1.85%		
Commercial Real Estate	Loans Receivable:				,					•			
SBA Payroll Protection Program			1,163,444		36,069	4.14%		1,011,829		33,553	4.43%		
Residential Real Estate	Commercial and Industrial		350,385		11,361	4.34%		400,905		13,391	4.46%		
Installment and Other	SBA Payroll Protection Program		483,059		15,810	4.38%		408,683		6,832	2.23%		
Installment and Other	Residential Real Estate		93,730		2,682	3.83%		73,525		2,325	4.22%		
Total Loans Receivable	Installment and Other					3.82%				156	4.04%		
Liabilities: Non-Interest Bearing Demand Deposits 1,854,013 - 0.00% 1,469,001 1,469,001	Total Loans Receivable				66,071	4.21%				56,257	3.95%		
Non-Interest Bearing Demand Deposits	Total Interest Earning Assets	\$, ,	\$			\$		\$				
Non-Interest Bearing Demand Deposits	I inkilidan												
Interest Bearing Transaction Accounts 261,329 119 0.06% 206,276 182 0.12%			1,854,013		_	0.00%		1,469,001		_	0.00%		
Money Market and Savings Deposits 1,275,594 1,243 0.13% 989,554 2,004 0.27% Certificates of Deposit 35,251 36 0.14% 36,298 90 0.33% Total Deposits 3,426,187 1,398 0.05% 2,701,129 2,276 0.11% Federal Home Loan Bank Advances / Other Borrowings 2 - 0.37% 10,533 131 1.66% Total Interest Bearing Deposits and Borrowings 1,572,176 1,398 0.12% 1,242,661 2,407 0.26% Total Deposits and Borrowings 3,426,189 1,398 0.05% 2,711,662 2,407 0.12% Net Interest Income \$ 79,459 \$ 65,112 2.98% Net Interest Margin 2.91% 2.91% 2.98%	Interest Bearing Transaction Accounts		261,329		119	0.06%		206,276		182	0.12%		
Certificates of Deposit 35,251 36 0.14% 36,298 90 0.33% Total Deposits 3,426,187 1,398 0.05% 2,701,129 2,276 0.11% Federal Home Loan Bank Advances / Other Borrowings 2 - 0.37% 10,533 131 1.66% Total Interest Bearing Deposits and Borrowings 1,572,176 1,398 0.12% 1,242,661 2,407 0.26% Total Deposits and Borrowings 3,426,189 1,398 0.05% \$ 2,711,662 \$ 2,407 0.12% Net Interest Income \$ 79,459 \$ 65,112 \$ 2.98% Net Interest Rate Spread 2.91% 2.95% 3.04%	•		1.275.594		1.243	0.13%		989,554		2.004	0.27%		
Total Deposits 3,426,187 1,398 0.05% 2,701,129 2,276 0.11%	, , , , , , , , , , , , , , , , , , , ,									-			
Federal Home Loan Bank Advances / Other Borrowings 2 - 0.37% 10,533 131 1.66% Total Interest Bearing Deposits and Borrowings 1,572,176 1,398 0.12% 1,242,661 2,407 0.26% Total Deposits and Borrowings \$ 3,426,189 \$ 1,398 0.05% \$ 2,711,662 \$ 2,407 0.12% Net Interest Income \$ 79,459 \$ 65,112 2.98% Net Interest Margin 2.95% 3.04%	Total Deposits				1.398	0.05%				2.276			
Total Interest Bearing Deposits and Borrowings 1,572,176 1,398 0.12% 1,242,661 2,407 0.26% Total Deposits and Borrowings \$ 3,426,189 \$ 1,398 0.05% \$ 2,711,662 \$ 2,407 0.12% Net Interest Income \$ 79,459 \$ 65,112 \$ 2.98% Net Interest Rate Spread 2.91% 2.95% 3.04%	*		, ,										
Total Deposits and Borrowings \$ 3,426,189 \$ 1,398 0.05% \$ 2,711,662 \$ 2,407 0.12% Net Interest Income \$ 79,459 \$ 65,112 2.98% Net Interest Rate Spread 2.91% 2.95% 3.04%					1,398		-						
Net Interest Rate Spread 2.91% 2.98% Net Interest Margin 2.95% 3.04%		\$		\$			\$		\$				
Net Interest Rate Spread 2.91% 2.98% Net Interest Margin 2.95% 3.04%	N. J.			_	_				_	,,			
Net Interest Margin 2.95% 3.04%				\$	79,459				\$	65,112			
	•				=					=			
Net Interest Margin, excluding SBA PPP 2.73% 3.18%	Net Interest Margin				- -					_			
	Net Interest Margin, excluding SBA PPP				=	2.73%				-	3.18%		

SUPPLEMENTAL DATA (unaudited)

	_	ember 021	June 2021	cember 2020	-	ptember 2020
Performance Ratios:						
Quarterly:						
Return on Average Assets (ROAA)		1.19%	0.97%	1.08%		0.95%
Core Return on Average Assets (ROAA)		1.19%	0.97%	1.08%		0.95%
Return on Average Equity (ROAE)		17.02%	14.21%	15.57%		13.53%
Core Return on Average Equity (ROAE)		17.02%	14.21%	15.57%		13.57%
Efficiency Ratio		45.23%	57.61%	53.70%		54.95%
Year-to-Date						
Return on Average Assets (ROAA)		1.06%	0.99%	0.93%		0.87%
Core Return on Average Assets (ROAA)		1.06%	0.99%	0.93%		0.88%
Return on Average Equity (ROAE)		15.22%	14.26%	12.70%		11.67%
Core Return on Average Equity (ROAE)		15.23%	14.27%	12.76%		11.75%
Efficiency Ratio		52.00%	55.66%	56.40%		57.47%
Core Efficiency Ratio		52.00%	55.66%	56.40%		57.47%
Capital Adequacy:						
Total Risk Based Capital Ratio		13.75%	14.25%	14.65%		14.54%
Common Equity Tier 1 Capital Ratio		12.60%	13.01%	13.40%		13.29%
Tier 1 Risk Based Capital Ratio		12.60%	13.01%	13.40%		13.29%
Tier 1 Leverage Ratio		7.04%	6.98%	6.98%		6.97%
Tangible Common Equity / Tangible Assets		7.01%	7.04%	7.17%		7.11%
Asset Quality Overview						
Non-Performing Loans	\$	349	\$ 54	\$ 2,405	\$	2,563
Loans 90+ Days Past Due and Still Accruing		-	-	-		-
Total Non-Performing Loans		349	54	2,405		2,563
Restructured Loans		-	214	218		221
Other Real Estate Owned		-	-	-		-
ALLL / Loans Receivable		1.20%	1.14%	1.11%		1.05%
Non-Performing Loans / Total Loans Receivable *		0.02%	0.01%	0.13%		0.13%
Non-Performing Loans / Total Loans Receivable *, excluding PPP **		0.02%	0.02%	0.17%		0.19%
Non-Performing Assets / Total Assets *		0.01%	0.01%	0.08%		0.08%
Non-Performing Assets / Total Assets *, excluding PPP **		0.01%	0.01%	0.09%		0.11%
Net Charge-Offs (Recoveries) quarterly	\$	260	\$ (395)	\$ (21)	\$	(60)
Net Charge-Offs (Recoveries) year-to-date	\$	(151)	\$ (411)	\$ 457	\$	478
Net Charge-Offs (Recoveries) year-to-date / Average Loans Receivable	·	(0.01%)	(0.02%)	0.02%		0.03%

Includes non-accrual loans, accruing loans past due 90+ days and Troubled Debt Restructurings (TDRs).
 ** SBA Paycheck Protection Program (PPP)