

### AMERICAN BUSINESS BANK REPORTS FOURTH QUARTER EARNINGS

Earnings Per Share Increases 11% over prior quarter

# Full Year 2023 Highlights

- Total loans increased \$139 million or 6% over prior year
- Total deposits increased \$107 million or 3% over prior year
- **Total borrowings decreased** by 66% over prior year to \$55 million
- Cost of average deposits of 0.82%, an increase of 0.75% over prior year
- Nonperforming assets to total assets of 0.20%
- **Minimal delinquencies** in the 30-89 day loan category
- **Net income** of \$44 million
- Tangible book value per share of \$34.73
- Continued status as well-capitalized, the highest regulatory category

# Fourth Quarter 2023 Highlights

- Net income for the quarter increased over the prior quarter by 12% to \$11.4 million
- Net interest margin expanded to 3.16% over prior quarter of 3.12%
- Total deposits decreased \$5 million or 0.15% over prior guarter
- Cost of average deposits of 1.17%, an increase of 0.17% over the prior quarter
- Non-interest bearing demand deposits represent 49% of total deposits
- Total loans increased \$69 million or 3% over prior quarter
- Total borrowings increased \$15 million or 37.5% over prior quarter
- Net yield on interest earning assets increased 4 basis points over the prior quarter

Los Angeles, California, January 29, 2024. <u>AMERICAN BUSINESS BANK</u> (OTCQX: AMBZ) today reported net income of \$11.4 million or \$1.23 per fully diluted share for the quarter ended December 31, 2023 compared to \$10.2 million or \$1.10 per fully diluted share for the quarter ended September 30, 2023, and \$14.0 million or \$1.51 per fully diluted share for the quarter ending December 31, 2022, representing an increase of 11% and a decline of 19%, respectively. This decline is primarily the result of the increase in the cost of deposits exceeding the increase in interest earned on assets.

For the year ending December 31, 2023, net income was \$44.0 million or \$4.76 per fully diluted share, compared to \$48.6 million or \$5.28 per fully diluted share for the year ended December 31, 2022. For the year ended December 31, 2023, net income associated with the PPP program was \$0.1 million or \$0.01 per fully diluted share compared to \$2.9 million or \$0.31 per fully diluted share for the year ended December 31, 2022.

"Despite the challenging interest rate and liquidity environments, both net interest margin and earnings increased over the prior quarter. This resulted in the Bank having its second best year of net income in its 25 year history. As is typical, our customers distributed funds for bonuses and taxes near year-end causing a small decline in deposits compared to the prior quarter despite adding new customers. On an average

basis, deposits grew by \$118 million quarter-over-quarter. As of year-end, total deposits exceeded the balances at December 31, 2022 by \$107 million. New deposits were derived from the same sources as always and are similar to the Bank's customer base in terms of quality and type. Borrowing is down since last year and there is a healthy deposit pipeline of new customers. Although loan growth outpaced deposit growth last quarter, our goals for 2024 are to have deposit growth outpace loan growth, eliminate borrowings, and enhance our strong liquidity position. These efforts should result in the moderation of our cost of deposits especially as we wean ourselves from higher paying deposit accounts over time. We believe the key to our success in 2024 is the continued acquisition of new customers and we are well positioned to consistently do so with our relationship-based banking model providing outstanding service.

"During 2023, the banking industry navigated two simultaneous challenges: liquidity pressure and an unprecedented increase in interest rates. Our focus on banking the best small to medium size businesses and building meaningful long-term relationships has allowed us to navigate the upheaval and deliver meaningful profitability for the limited risk we take. I would like to thank our community, referral sources, customers and the entire ABB Family as we complete the 25<sup>th</sup> anniversary of the Bank" commented Leon Blankstein, ABB's CEO and Director.

For the quarter ending December 31, 2023, net interest income was \$31 million, representing a 2% increase over the third quarter of 2023. This increase was primarily due to an additional \$0.9 million of interest income on loans as a result of loan growth and higher interest rates. Net interest income was negatively impacted by an increase in interest expense primarily as a result of an additional \$1.8 million of interest expense on deposits due to higher rates offset by a decline of \$1.3 million in interest expense on borrowings due to lower balances. For the quarter ending December 31, 2023, the cost of deposits was 1.17% representing an increase of 0.17% compared to the quarter ending September 30, 2023.

The provision for credit losses was \$0.6 million in the quarter, a decrease from the prior quarter. The provision was based on loan growth offset by a decrease in the reserve for unfunded loan commitments mainly due to an increase in line utilization. The allowance for credit losses as a percentage of loans was 1.10% at December 31, 2023 and September 30, 2023.

For the full year 2023, the decrease in net income over 2022 was primarily due to an increase in salary expense of \$3.9 million and a decrease in net interest income of \$3.1 million offset by a decrease in provision for credit losses of \$1.1 million. The increase in salaries and benefits was partially due to general understaffing in 2022 when the Bank experienced a qualified labor shortage. Net interest income declined due to a decrease in non-interest bearing demand deposits.

#### Net Interest Margin

Net interest margin for the fourth quarter of 2023 increased to 3.16% from 3.12% for the third quarter of 2023 primarily due to higher loan yields and a decline in average borrowings. Net interest margin for the fourth quarter of 2023 decreased to 3.16% from 3.60% for the fourth quarter of 2022 primarily due to an increase in the cost of deposits and a decline in the ratio of average non-interest bearing deposits to total deposits. As of December 31, 2023, 63% of the loan portfolio was fixed rate with a weighted average remaining life of 76 months. Of the variable rate loans, approximately 46% are indexed to prime of which \$383 million are adjustable within 90 days of a change in prime. For the month of December 2023, the net interest margin was 3.17% with a cost of deposits of 1.19%.

#### Net Interest Income

For the quarter ended December 31, 2023, net interest income increased by \$0.7 million, or 2%, compared to the third quarter of 2023 primarily due to an increase in loans and a decline in short-term borrowings. For the quarter ended December 31, 2023, net interest income decreased by \$3.7 million, or 11%, compared to the fourth quarter of 2022. The decrease compared to prior year quarter is primarily due to a change in the mix of deposits from non-interest bearing deposits to interest bearing deposits. The Loan to Deposit ratio was 74% and 72% as of December 31, 2023 and 2022, respectively.

The following table reflects the effect of PPP related income in 2022 for comparison purposes. The remaining \$1.6 million balance of PPP loans are expected to be held to term.

A - - C - - C - - 41- -

	As of or For the								
		Twelve Mo	nths !	Ended:					
	De	ecember	Ι	December					
(Figures in \$000s, except per share amounts)		2023		2022					
PPP Total Loans, net	\$	1,623	\$	9,505					
Total PPP loan income	\$	166	\$	4,066					
Total PPP loan income after tax	\$	117	\$	2,867					
Total PPP loan income after tax per share - diluted	\$	0.01	\$	0.31					

### Provision for Credit Losses

The following table presents details of the provision for credit losses for the periods indicated:

	Year Ended			Three Mor				
	Dec	ember 31,	Dec	ember 31,	Septe	mber 30,	Inc	crease
	2023			2023	2023		(Decrease)	
(Figures in \$000s)								
Addition to allowance for loan losses	\$	3,054	\$	1,049	\$	424	\$	625
Addition (Reduction) to reserve for unfunded loan commitments		344		(490)		424		(914)
Total loan-related provision	\$	3,398	\$	559	\$	848	\$	(289)
Addition to allowance for held-to-maturity securities		-		-		_		_
Total provision for credit losses	\$	3,398	\$	559	\$	848	\$	(289)

The provision for credit losses was \$0.6 million for the fourth quarter of 2023 compared to \$1.2 million for the fourth quarter of 2022.

### Non-Interest Income

The decrease in non-interest income compared to the prior quarter and compared to the prior year quarter is primarily due to losses on the sale of investment securities.

# Non-Interest Expense

For the quarter ending December 31, 2023, total non-interest expense decreased \$0.6 million compared to the prior quarter and increased \$0.2 million compared to the prior year quarter. The decrease compared to the prior quarter is primarily due to a decrease in salaries and employee benefits as bonuses and commissions fluctuated with actual results between the periods. The increase compared to the prior year

quarter is primarily due to an increase in salaries and employee benefits. The efficiency ratio of 48% for the fourth quarter of 2023 decreased compared to 55% for the third quarter of 2023 and increased compared to 45% for the fourth quarter of 2022. The third quarter of 2023 is more typical of the Bank's quarterly non-interest expense.

For the year ended December 31, 2023, non-interest expense increased \$5.9 million or 10% compared to the prior year, mainly due to an increase in salaries and employee benefits and professional services.

There were 233 full time equivalent employees at December 31, 2023 compared to 225 a year ago and 235 at September 30, 2023. The Bank has 41 relationship managers in eight offices representing an increase of one from a year ago and a decrease of one from the prior quarter.

### **Income Taxes**

The effective income tax rate was 27.6% for the quarter ended December 31, 2023, 28.2% for quarter ended September 30, 2023, and 27.3% for the quarter ended December 31, 2022.

#### **Balance Sheet**

For the quarter ended December 31, 2023, total loans increased \$68.6 million, or 2.7% compared to the prior quarter. The majority of this growth was in owner-occupied industrial commercial real estate (CRE) loans. Commercial and industrial (C&I) loans increased by \$14 million mainly as a result of an increase in line utilization. At December 31, 2023, the utilization rate for the Bank's commercial lines of credit increased to 27% from 24% at September 30, 2023.

	D	ecember 31, 2023	September 30, 2023			
(Figures in \$000s)						
RE - Owner Occupied	\$	1,111,476	\$	1,086,242		
RE - Non Owner Occupied		722,531		723,183		
Construction & Land		50,078		44,101		
Total CRE Loans	\$	1,884,085	\$	1,853,527		

Total investment securities benefitted from a higher market value and increased at the end of the fourth quarter of 2023 to \$1.2 billion, including \$569 million or 44% in held-to-maturity (HTM) securities based on book value. As of December 31, 2023, the duration of the available-for-sale (AFS) securities portfolio of 5.7 years decreased from 5.8 years as of September 30, 2023 and increased from 5.4 years as of December 31, 2022. Accumulated other comprehensive loss (AOCI) decreased to \$70.7 million as of December 31, 2023 from \$93.5 million as of September 30, 2023 as market rates relevant to securities pricing decreased. The duration on the held-to-maturity portfolio, which consists primarily of municipal securities, is 7.3 years. As of December 31, 2023, the unrealized after tax loss on HTM securities was \$66 million.

During the fourth quarter of 2023, deposits declined by \$5 million or 0.2% to \$3.5 billion. The Bank has not lost any relationships due to the recent turbulence in the banking industry. Since January 1, 2023, new deposit relationships have totaled approximately \$208 million in deposits from 164 new clients. The Bank's off-balance sheet products of treasury securities held for clients declined by \$25 million during the fourth quarter of 2023 to \$222 million and increased by \$52 million from prior year end. The Bank has no brokered deposits nor internet solicited deposits.

During the fourth quarter of 2023, total assets decreased \$28.6 million, or 0.7%, total loans increased \$68.6 million, or 2.7%, total deposits decreased by \$5.3 million, or 0.2%, and borrowings increased by \$15 million.

The Bank has increased its borrowing capability since March 31, 2023 by pledging additional securities under the Federal Reserve Bank (FRB) Term Funding Program. Under this program, the FRB discount window and loans pledged at the Federal Home Loan Bank of San Francisco, the Bank has \$1.8 billion in borrowing capacity as of December 31, 2023.

At December 31, 2023, the tangible common equity ratio was 8.05%, benefitting from year to date net income, a decrease of \$10.5 million in AOCI and adoption of CECL (\$2.7 million) as compared to prior year end.

### **Asset Quality**

The following table presents asset quality overview as of the dates indicated:

	ember 31, 2023	September 30, 2023		
(Figures in \$000s) Non-performing assets (NPA)	\$ 7,859	\$	5,315	
Loans 90+ Days Past Due and Still Accruing	 			
Total NPA	\$ 7,859	\$	5,315	
NPA as a % of total assets	0.20%		0.14%	
Past Due as a % of total Loans	0.00%		0.06%	
Criticized as a % of total Loans	5.95%		5.56%	
Classified as a % of total Loans	0.29%		0.20%	

During the fourth quarter, non-performing assets (NPAs) increased by \$2.5 million to \$7.9 million mainly due to two contractor loan relationships. As of December 31, 2023, NPAs have a \$585 thousand allowance on individually evaluated loans related to one residential real estate loan relationship and seven C&I non-performing loan relationships of which the majority have a partial guarantee by the state of California or the SBA. Criticized loans reflect an overall deterioration in contractors impacted by the rains earlier in the year while labor and material costs increased. The construction industry related loans represent 14% of the loan portfolio.

The loan portfolio has approximately 11% in office collateral of which the majority is owner-occupied, and substantially all are three stories or under and are all located in suburban markets.

The following table represents the allowance for credit losses for loans as of and for the dates and periods indicated:

		Three Mor	ths E	nded		nded		
	Dec	ember 31,	September 30,		December 31,		Dec	ember 31,
		2023		2023		2023	2022	
(Figures in \$000s)				_				
Balance, beginning of period	\$	27,601	\$	27,172	\$	29,635	\$	25,062
Cumulative effect of change in accounting principle -								
CECL		-		-		(3,885)		-
Charge-offs		(200)		(15)		(394)		(23)
Recoveries		10		20		50		81
Net (charge-offs) / recoveries	\$	(190)	\$	5	\$	(344)	\$	58
Provision		1,049		424		3,054		4,515
Balance, end of period	\$	28,460	\$	27,601	\$	28,460	\$	29,635
Allowance as a % of loans		1.10%		1.10%		1.10%		1.21%

The allowance for credit losses for loans increased to \$28.5 million during the fourth quarter of 2023 primarily as a result of an increase in loan growth. There was a \$200,000 charge off on a personal line of credit in the fourth quarter of 2023 compared to \$23,000 during the prior year. The Bank has one \$231 thousand restructured loan involving a borrower experiencing financial difficulty. The Bank adopted CECL as of January 1, 2023, thus 2022 was under a different accounting method.

#### ABOUT AMERICAN BUSINESS BANK

American Business Bank, headquartered in downtown Los Angeles, offers a wide range of financial services to the business marketplace. Clients include wholesalers, manufacturers, service businesses, professionals and non-profits. American Business Bank has seven Loan Production Offices in strategic locations including: North Orange County in Anaheim, Orange County in Irvine, South Bay in Torrance, San Fernando Valley in Woodland Hills, Riverside County in Corona, Inland Empire in Ontario and LA Coastal in Long Beach.

#### FORWARD LOOKING STATEMENTS

This communication contains certain forward-looking information about American Business Bank that is intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. Such statements include future financial and operating results, expectations, intentions and other statements that are not historical facts. Such statements are based on information available at the time of this communication and are based on current beliefs and expectations of the Bank's management and are subject to significant risks, uncertainties and contingencies, many of which are beyond our control. Actual results may differ materially from those set forth in the forward-looking statements due to a variety of factors, including various risk factors. We are under no obligation (and expressly disclaim any such obligation) to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Contact: Karen Schoenbaum EVP/CFO (213) 430-4000 www.americanbb.bank

American Business Bank Figures in \$000, except share and per share amounts

# **BALANCE SHEETS (unaudited)**

		December 2023	S	September 2023	December 2022	
Assets:	<b>.</b>	22.254	Φ	71.251	Φ.	24.644
Cash and Due from Banks Interest Earning Deposits in Other Financial Institutions	\$	32,354 10,804	\$	71,351 12,111	\$	34,644 1,931
Investment Securities:						
US Agencies		91,226		97,828		123,164
Mortgage Backed Securities		413,870		398,645		439,376
State and Municipals		91,949		91,064		101,788
Corporate Bonds		14,157		13,866		15,021
Securities Available-for-Sale, at Fair Value		611,202		601,403		679,349
Mortgage Backed Securities		178,985		181,623		190,525
State and Municipals		390,184		390,764		394,219
Allowance for Credit Losses, Held-To-Maturity		(55)		(55)		-
Securities Held-to-Maturity, at Amortized Cost, Net of Allowance for Credit Losses		569,114		572,332		584,744
Federal Home Loan Bank Stock, at Cost		15,000		15,000		15,000
Total Investment Securities		1,195,316		1,188,735		1,279,093
Loans Receivable:						
Commercial Real Estate		1,884,085		1,853,527		1,721,911
Commercial and Industrial		490,075		476,129		514,787
SBA Payroll Protection Program		1,623		1,831		9,505
Residential Real Estate		197,281		172,411		179,452
Installment and Other		6,577		7,107		14,547
Total Loans Receivable		2,579,641		2,511,005		2,440,202
Allowance for Credit Losses		(28,460)		(27,601)		(29,635)
Loans Receivable, Net		2,551,181		2,483,404		2,410,567
Furniture, Equipment and Leasehold Improvements, Net		4,589		4,845		5,605
Bank/Corporate Owned Life Insurance		28,898		28,400		27,668
Other Assets		79,582		85,315		81,254
Total Assets	\$	3,902,724	\$	3,874,161	\$	3,840,762
<u>Liabilities:</u>						
Non-Interest Bearing Demand Deposits	\$	1,699,560	\$	1,796,743	\$	1,808,570
Interest Bearing Transaction Accounts		388,152		331,315		314,747
Money Market and Savings Deposits		1,145,389		1,124,590		1,225,619
Certificates of Deposit		264,312		250,032		41,858
Total Deposits		3,497,413		3,502,680		3,390,794
Federal Home Loan Bank Advances / Other Borrowings		55,000		40,000		161,500
Other Liabilities		36,257	Φ.	52,204	Φ.	34,018
Total Liabilities	\$	3,588,670	\$	3,594,884	\$	3,586,312
Shareholders' Equity:						
Common Stock	\$	208,048	\$	207,451	\$	205,558
Retained Earnings		176,747		165,372		130,080
Accumulated Other Comprehensive Income / (Loss)		(70,741)		(93,546)		(81,188)
Total Shareholders' Equity	\$	314,054	\$	279,277	\$	254,450
Total Liabilities and Shareholders' Equity	\$	3,902,724	\$	3,874,161	\$	3,840,762
Standby Letters of Credit	\$	43,178	\$	41,823	\$	38,459
Per Share Information:						
Common Shares Outstanding		9,041,911		9,039,092		8,963,108
Book Value Per Share	\$	34.73	\$	30.90	\$	28.39
Tangible Book Value Per Share	\$	34.73	\$	30.90	\$	28.39

# American Business Bank

Figures in \$000, except share and per share amounts

# **INCOME STATEMENTS (unaudited)**

	For the three months ended:							
	D	ecember	Se	ptember	I	December		
		2023		2023		2022		
Interest Income:								
Interest and Fees on Loans	\$	33,185	\$	32,332	\$	28,068		
Interest on Investment Securities		7,794		7,787		7,658		
Interest on Interest Earning Deposits		<b></b>		250		2.55		
in Other Financial Institutions		623		279		366		
Total Interest Income		41,602		40,398		36,092		
Interest Expense:								
Interest on Interest Bearing Transaction Accounts		1,011		704		120		
Interest on Money Market and Savings Deposits		7,027		6,019		1,145		
Interest on Certificates of Deposits		2,443		1,964		20		
Interest on Federal Home Loan Bank Advances								
and Other Borrowings		171		1,433		159		
Total Interest Expense		10,652		10,120		1,444		
Net Interest Income		30,950		30,278		34,648		
Provision for Credit Losses		559		848		1,169		
Net Interest Income after Provision for Credit Losses		30,391		29,430		33,479		
Non-Interest Income:								
Deposit Fees		941		937		1,003		
International Fees		419		439		328		
Gain (Loss) on Sale of Investment Securities, Net		(418)		(63)		(32)		
Gain on Sale of SBA Loans, Net		-		143		(32)		
Bank/Corporate Owned Life Insurance Income (Expense)		498		98		181		
Other		494		398		629		
Total Non-Interest Income		1,934		1,952		2,109		
Non-Interest Expense:								
Salaries and Employee Benefits		11,182		11,487		10,873		
Occupancy and Equipment		1,207		1,200		1,153		
Professional Services		2,084		2,136		2,032		
Promotion Expenses		708		794		633		
Other		1,444		1,587		1,698		
Total Non-Interest Expense		16,625		17,204		16,389		
Earnings before income taxes		15,700		14,178		19,199		
Income Tax Expense		4,326		3,996		5,247		
NET INCOME	\$	11,374	\$	10,182	\$	13,952		
Per Share Information:								
Earnings Per Share - Basic	\$	1.23	\$	1.11	\$	1.53		
Earnings Per Share - Dasic	Ф	1.23	Ф	1.11	Ф	1.55		
Earnings Per Share - Diluted	\$	1.23	\$	1.10	\$	1.51		
Weighted Average Shares - Basic		9,221,219		9,211,933		9,131,068		
Weighted Average Shares - Diluted		9,264,224		9,240,346		9,219,807		

# **INCOME STATEMENTS (unaudited)**

INCOME STATEMENTS (unaudited)	1	For the twelve months ended:								
		ecember	December							
		2023		2022						
Interest Income:  Interest and Fees on Loans	¢	126.540	¢	00.005						
Interest and Fees on Loans Interest on Investment Securities	\$	126,540 31,230	\$	98,995 27,778						
Interest on Investment Securities  Interest on Interest Earning Deposits		31,230		21,110						
in Other Financial Institutions		1,363		975						
Total Interest Income		159,133		127,748						
Interest Expense:										
Interest on Interest Bearing Transaction Accounts		2,353		217						
Interest on Money Market and Savings Deposits		19,599		2,158						
Interest on Certificates of Deposits		5,698		51						
Interest on Federal Home Loan Bank Advances		- ,								
and Other Borrowings		9,564		267						
Total Interest Expense		37,214		2,693						
Net Interest Income		121,919		125,055						
Provision for Credit Losses		3,398		4,515						
Net Interest Income after Provision for Credit Losses		118,521		120,540						
Non-Interest Income:										
Deposit Fees		3,895		4,038						
International Fees		1,569		1,361						
Gain (Loss) on Sale of Investment Securities, Net		(1,070)		(75)						
Gain on Sale of SBA Loans, Net		989								
Bank/Corporate Owned Life Insurance Income (Expense)		(38								
Other		2,232		1,788						
Total Non-Interest Income		8,844		6,725						
Non-Interest Expense:										
Salaries and Employee Benefits		45,631		41,689						
Occupancy and Equipment		4,800		4,675						
Professional Services		7,951		7,172						
Promotion Expenses		2,548		1,974						
Other		5,721		5,233						
Total Non-Interest Expense		66,651		60,743						
Earnings before income taxes		60,714		66,522						
Income Tax Expense		16,748		17,963						
NET INCOME	\$	43,966	\$	48,559						
Per Share Information:										
Earnings Per Share - Basic	\$	4.78	\$	5.34						
Earnings Per Share - Diluted	\$	4.76	\$	5.28						
Weighted Average Shares - Basic		9,191,664		9,095,159						
Weighted Average Shares - Diluted		9,237,873		9,194,381						

# QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

				For the three	months	ended:			
	 ]	Dece	ember 2023			S	epten	nber 2023	
	 Average		Interest	Average		Average		Interest	Average
	 Balance		Inc/Exp	Yield/Rate		Balance	]	Inc/Exp	Yield/Rate
Interest Earning Assets:									
Interest Earning Deposits in Other Financial Institutions	\$ 46,030	\$	623	5.37%	\$	21,319	\$	279	5.19%
Investment Securities:									
US Agencies	94,837		1,327	5.60%		101,829		1,325	5.21%
Mortgage Backed Securities	684,903		3,246	1.90%		696,633		3,236	1.86%
State and Municipals	493,806		2,720	2.20%		498,134		2,745	2.20%
Corporate Bonds	16,250		189	4.64%		16,250		188	4.63%
Securities Available-for-Sale and Held-to-Maturity	1,289,796		7,482	2.32%		1,312,846		7,494	2.28%
Federal Home Loan Bank Stock	15,000		312	8.32%		15,000		293	7.82%
Total Investment Securities	 1,304,796		7,794	2.39%		1,327,846		7,787	2.35%
Loans Receivable:									
Commercial Real Estate	1,853,087		22,354	4.79%		1,842,818		21,974	4.73%
Commercial and Industrial	477,887		7,835	6.50%		478,840		7,716	6.39%
SBA Payroll Protection Program	1,692		18	4.17%		1,902		18	3.83%
Residential Real Estate	187,505		2,916	6.17%		170,576		2,558	5.95%
Installment and Other	9,250		62	2.64%		8,537		66	3.07%
Total Loans Receivable	 2,529,421		33,185	5.21%		2,502,673		32,332	5.13%
Total Interest Earning Assets	\$ 3,880,247	\$	41,602	4.20%	\$	3,851,838	\$	40,398	4.10%
Liabilities:									
Non-Interest Bearing Demand Deposits	1,799,457		_	0.00%		1,824,291		_	0.00%
Interest Bearing Transaction Accounts	372,990		1,011	1.08%		324,710		704	0.86%
Money Market and Savings Deposits	1,120,271		7,027	2.49%		1,062,607		6,019	2.25%
Certificates of Deposit	266,120		2,443	3.64%		228,872		1,964	3.40%
Total Deposits	 3,558,838		10,481	1.17%		3,440,480		8,687	1.00%
Federal Home Loan Bank Advances / Other Borrowings	11,848		171	5.72%		105,087		1,433	5.41%
Total Interest Bearing Deposits and Borrowings	1,771,229		10,652	2.39%	-	1,721,276		10,120	2.33%
Total Deposits and Borrowings	\$ 3,570,686	\$	10,652	1.18%	\$	3,545,567	\$	10,120	1.13%
Net Interest Income		\$	30,950				\$	30,278	
Net Interest Rate Spread		Ψ	30,730	3.02%			Ψ	30,270	2.97%
•			=	3.16%				=	3.12%
Net Interest Margin			=					=	_
Net Interest Margin, excluding SBA PPP			=	3.16%				=	3.12%

# QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

	For the three months ended:										
		]	Decen	nber 2023			D	ecem	ber 2022		
		Average		Interest	Average		Average		nterest	Average	
		Balance	]	nc/Exp	Yield/Rate		Balance	I	nc/Exp	Yield/Rate	
Interest Earning Assets:											
Interest Earning Deposits in Other Financial Institutions	\$	46,030	\$	623	5.37%	\$	39,054	\$	366	3.71%	
Investment Securities:											
US Agencies		94,837		1,327	5.60%		128,861		970	3.01%	
Mortgage Backed Securities		684,903		3,246	1.90%		731,139		3,429	1.88%	
State and Municipals		493,806		2,720	2.20%		509,687		2,816	2.21%	
Corporate Bonds		16,250		189	4.64%		16,250		180	4.43%	
Securities Available-for-Sale and Held-to-Maturity		1,289,796		7,482	2.32%		1,385,937		7,395	2.13%	
Federal Home Loan Bank Stock		15,000		312	8.32%		15,000		263	7.00%	
Total Investment Securities		1,304,796		7,794	2.39%		1,400,937		7,658	2.19%	
Loans Receivable:											
Commercial Real Estate		1,853,087		22,354	4.79%		1,690,553		18,581	4.36%	
Commercial and Industrial		477,887		7,835	6.50%		504,597		7,142	5.62%	
SBA Payroll Protection Program		1,692		18	4.17%		9,796		73	2.96%	
Residential Real Estate		187,505		2,916	6.17%		163,068		2,219	5.40%	
Installment and Other		9,250		62	2.64%		7,352		53	2.84%	
Total Loans Receivable		2,529,421		33,185	5.21%		2,375,366		28,068	4.69%	
Total Interest Earning Assets	\$	3,880,247	\$	41,602	4.20%	\$	3,815,357	\$	36,092	3.70%	
Liabilities:											
Non-Interest Bearing Demand Deposits		1,799,457		_	0.00%		1,948,872		_	0.00%	
Interest Bearing Transaction Accounts		372,990		1,011	1.08%		319,496		120	0.15%	
Money Market and Savings Deposits		1,120,271		7,027	2.49%		1,231,241		1,145	0.37%	
Certificates of Deposit		266,120		2,443	3.64%		44,427		20	0.18%	
Total Deposits		3,558,838		10,481	1.17%		3,544,036		1,285	0.14%	
Federal Home Loan Bank Advances / Other Borrowings		11,848		171	5.72%		15,989		159	3.94%	
Total Interest Bearing Deposits and Borrowings		1,771,229		10,652	2.39%		1,611,153		1,444	0.36%	
Total Deposits and Borrowings	\$	3,570,686	\$	10,652	1.18%	\$	3,560,025	\$	1,444	0.16%	
Net Interest Income			\$	30,950				\$	34,648		
Net Interest Rate Spread				20,220	3.02%				2 .,0 .0	3.54%	
Net Interest Margin				=	3.16%				=	3.60%	
6				=	3.16%				=	3.60%	
Net Interest Margin, excluding SBA PPP				=	3.10%				=	3.00%	

# QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

				For the twelve	month	s ended:			
	 ]	Dece	mber 2023			D	ecen	nber 2022	
	 Average		Interest	Average		Average		Interest	Average
	 Balance		Inc/Exp	Yield/Rate		Balance		Inc/Exp	Yield/Rate
Interest Earning Assets:									
Interest Earning Deposits in Other Financial Institutions	\$ 26,835	\$	1,363	5.08%	\$	80,083	\$	975	1.22%
Investment Securities:									
US Agencies	106,160		5,110	4.81%		150,498		1,632	1.08%
Mortgage Backed Securities	702,221		13,224	1.88%		764,473		13,250	1.73%
State and Municipals	499,434		11,017	2.21%		516,387		11,438	2.22%
Corporate Bonds	16,250		746	4.59%		14,490		566	3.91%
Securities Available-for-Sale and Held-to-Maturity	1,324,065		30,097	2.27%		1,445,848		26,886	1.86%
Federal Home Loan Bank Stock	15,000		1,133	7.55%		14,047		892	6.35%
Total Investment Securities	1,339,065		31,230	2.33%		1,459,895		27,778	1.90%
Loans Receivable:									
Commercial Real Estate	1,817,478		85,095	4.68%		1,565,704		65,417	4.18%
Commercial and Industrial	484,587		30,541	6.30%		492,483		23,315	4.73%
SBA Payroll Protection Program	3,368		166	4.93%		47,421		4,066	8.58%
Residential Real Estate	176,706		10,466	5.92%		129,698		6,000	4.63%
Installment and Other	8,249		272	3.30%		6,955		197	2.83%
Total Loans Receivable	 2,490,388		126,540	5.08%		2,242,261		98,995	4.41%
Total Interest Earning Assets	\$ 3,856,288	\$	159,133	4.07%	\$	3,782,239	\$	127,748	3.33%
Liabilities:									
Non-Interest Bearing Demand Deposits	1,795,649		_	0.00%		1,944,585		_	0.00%
Interest Bearing Transaction Accounts	319,939		2,353	0.74%		295,346		217	0.07%
Money Market and Savings Deposits	1,080,044		19,599	1.81%		1,256,463		2,158	0.17%
Certificates of Deposit	175,519		5,698	3.25%		42,111		51	0.12%
Total Deposits	 3,371,151		27,650	0.82%		3,538,505		2,426	0.07%
Federal Home Loan Bank Advances / Other Borrowings	190,992		9,564	5.01%		16,274		267	1.64%
Total Interest Bearing Deposits and Borrowings	1,766,494		37,214	2.11%	-	1,610,194		2,693	0.17%
Total Deposits and Borrowings	\$ 3,562,143	\$	37,214	1.04%	\$	3,554,779	\$	2,693	0.08%
Net Interest Income		\$	121,919				\$	125,055	
Net Interest Rate Spread		Ψ	121,719	3.03%			Ψ	123,033	3.25%
•			=					=	
Net Interest Margin			=	3.16%				=	3.31%
Net Interest Margin, excluding SBA PPP			=	3.16%				=	3.24%

# **American Business Bank**

Figures in \$000

# **SUPPLEMENTAL DATA (unaudited)**

	De	ecember 2023	Se	ptember 2023	D	ecember 2022
Performance Ratios:		2023		2023		2022
Quarterly:						
Return on Average Assets (ROAA)		1.17%		1.05%		1.46%
Return on Average Equity (ROAE)		16.05%		14.20%		23.45%
Efficiency Ratio		48.45%		54.59%		44.55%
Year-to-Date						
Return on Average Assets (ROAA)		1.13%		1.12%		1.26%
Return on Average Equity (ROAE)		15.70%		15.58%		19.27%
Efficiency Ratio		50.82%		51.62%		46.07%
Capital Adequacy:						
Total Risk Based Capital Ratio		12.37%		12.66%		12.46%
Common Equity Tier 1 Capital Ratio		11.47%		11.73%		11.41%
Tier 1 Risk Based Capital Ratio		11.47%		11.73%		11.41%
Tier 1 Leverage Ratio		9.64%		9.41%		8.56%
Tangible Common Equity / Tangible Assets		8.05%		7.21%		6.62%
Asset Quality Overview						
Non-Performing Loans	\$	7,859	\$	5,315	\$	6,927
Loans 90+ Days Past Due and Still Accruing		-		-		-
Total Non-Performing Loans		7,859		5,315		6,927
Loans Modified with Financial Difficulty	\$	231	\$	233	\$	-
Other Real Estate Owned		-		-		-
ACL / Loans Receivable		1.10%		1.10%		1.21%
Non-Performing Loans / Total Loans Receivable		0.30%		0.21%		0.28%
Non-Performing Assets / Total Assets		0.20%		0.14%		0.18%
Net Charge-Offs (Recoveries) quarterly	\$	190	\$	(5)	\$	(27)
Net Charge-Offs (Recoveries) year-to-date	\$	344	\$	154	\$	(59)
Net Charge-Offs (Recoveries) year-to-date / Average Loans Receivable		0.01%		0.01%		(0.00%)