



ABB

AMERICAN BUSINESS BANK

2024
Q2

BALANCE SHEETS

Unaudited - 000s omitted

June 30,

2024

2023

ASSETS

Cash & cash equivalents	\$ 100,347	\$ 88,192
Investment securities	1,138,925	1,230,802
Loans receivable	2,601,044	2,499,392
Allowance for credit losses	(28,843)	(27,172)
Loans receivable, net	<u>2,572,201</u>	<u>2,472,220</u>

Furniture, equipment & leasehold improvements, net	4,684	5,099
Bank/Corp owned life insurance	29,396	28,302
Other assets	83,096	78,021

TOTAL ASSETS \$3,928,649 \$3,902,636

LIABILITIES

Deposits:		
Non-interest bearing demand deposits	\$1,597,426	\$ 1,758,435
Interest bearing transaction accounts	394,051	292,443
Money market & savings deposits	1,202,143	1,010,012
Certificates of deposits	<u>263,587</u>	<u>193,141</u>
Total Deposits	<u>3,457,207</u>	<u>3,254,031</u>

FHLB Advances/Other borrowings	100,000	320,000
Other liabilities	40,570	45,555

TOTAL LIABILITIES \$3,597,777 \$3,619,586

SHAREHOLDERS' EQUITY

Common stock & retained earnings	\$ 405,785	\$ 361,787
Accumulated other comprehensive income/(loss)	(74,913)	(78,737)

TOTAL SHAREHOLDERS' EQUITY \$ 330,872 \$ 283,050

TOTAL LIABILITIES & SHAREHOLDERS' EQUITY

\$3,928,649 \$3,902,636

Standby Letters of Credit \$ 43,420 \$ 41,083

INCOME STATEMENTS

Unaudited - 000s omitted except share and per share amounts

Six months ended June 30,

2024

2023

INTEREST INCOME

Loans	\$ 68,022	\$ 61,023
Investments	15,088	15,649
Interest earning deposits in other financial institutions	1,089	460
TOTAL INTEREST INCOME	<u>84,199</u>	<u>77,132</u>

INTEREST EXPENSE

Interest bearing transaction accounts	2,079	638
Money market & savings deposits	15,165	6,553
Certificates of deposits	4,696	1,291
FHLB Advances/Other borrowings	<u>3,801</u>	<u>7,961</u>
TOTAL INTEREST EXPENSE	<u>25,741</u>	<u>16,443</u>

NET INTEREST INCOME

Provision for credit losses	<u>224</u>	<u>1,991</u>
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NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES

58,234 58,698

TOTAL NONINTEREST INCOME

3,804 4,958

TOTAL NONINTEREST EXPENSE

34,287 32,819

EARNINGS BEFORE INCOME TAXES

Income tax expense	27,751	30,837
	<u>7,755</u>	<u>8,427</u>

NET INCOME \$ 19,996 \$ 22,410

Earnings per share - basic \$ 2.16 \$ 2.44

Earnings per share - diluted \$ 2.15 \$ 2.43

Weighted average shares - basic 9,248,440 9,166,753

Weighted average shares - diluted 9,295,879 9,228,461

SHAREHOLDERS & CLIENTS,

As mentioned in our last quarterly narrative, we spoke of positioning the Bank to grow deposits and loans going forward. I am happy to report this has come to fruition, as our deposits increased \$203 million or 6.2% for the second quarter 2024 as compared to the second quarter of 2023. Additionally, our loans increased \$102 million or 4% over the same period. We consider the above results to be strong and bode well for our future growth and earnings. Speaking of earnings our income was up in the second quarter to \$9,499 million from \$9,326 million from the second quarter in 2023. This increase of 1.8% is somewhat nominal but is headed in an encouraging direction. We look forward to this trend continuing for the remainder of the year.



Other highlights are centered around personnel. With many significant mergers and general angst in the banking marketplace, we have successfully hired 6 excellent new Relationship Managers this year. The onboarding of these new team members marks an all-time high of calling officers at ABB, further fueling our growth engine in a time where our many of our peers are contracting.

I would like to thank our fantastic staff and officers for their dedication, and of course extend gratitude to our loyal clients. Without each of these constituents, we would be just another Bank. But au contraire, happily and in reality, we are truly a wonderful institution that makes a difference in so many ways every single day.

At your service,

- Leon Blankstein
Chief Executive Officer, Director

